



# Agenda Report

2725 Judge Fran Jamieson  
Way  
Viera, FL 32940

## Consent

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F.9.

1/7/2020

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### Subject:

Approval of Single/Sole Source Justification Form replacing Robinson Equipment Company with Florida Coast Equipment Company for procurement of Kubota Equipment and Service

### Fiscal Impact:

\$270,000.00

### Dept/Office:

Central Services / Purchasing Services

### Requested Action:

It is requested that the Board approve the Brevard County Board of County Commissioners Single/Sole Source Justification and authorize the Chair to execute the Brevard County Board of County Commissioners Single/Sole Source Justification and Approval Form upon review and approval of the County Attorney's Office and Risk Management.

### Summary Explanation and Background:

On August 6, 2019 the Board of County Commissioners approved the Vendor of Record List which approved the use of State Contracts, Cooperative Contracts, and other agency contracts as vendors on the attached list; approved the use of the attached list of vendors of record determined to be single or sole source for the products or services as indicated.

Parks and Recreation is in the process of procuring Kubota Equipment that was budgeted for in their 2019/2020 annual budget.

On October first County Staff received a letter from an approved vendor on the Approved Vendor list that their company (Robinson Equipment Company, Inc.) had been purchased by another company (Florida Coast Equipment Company). Florida Coast Equipment Company is the sole Kubota Equipment dealer for Brevard County, and in accordance with policy they are considered a Single/Sole provider of equipment and service for Kubota equipment.

Florida Coast Equipment Company is not on the approved vendor list and as such, policy requires that the Board approve procurements exceeding \$100,000.00. It is being requested that the Board approve the Single/Sole Source for Florida Coast Equipment Company replacing Robinson Equipment Company on the approved vendors list.

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Florida Coast Equipment holds contracts with the State of Florida, Contract #21100000 for Kubota Tractors and Sourcewell, Contract #062117-KBA for Kubota Equipment.

**Clerk to the Board Instructions:**

None



Tammy Rowe, Clerk to the Board, 400 South Street • P.O. Box 999, Titusville, Florida 32781-0999

Telephone: (321) 637-2001  
Fax: (321) 264-6972  
Tammy.Rowe@brevardclerk.us

January 8, 2020

**M E M O R A N D U M**

**TO:** Steven Darling, Central Services Director

**RE:** Item F.9, Approval of Single/Sole Source Justification Form Replacing Robinson Equipment Company with Florida Coast Equipment Company for Procurement of Kubota Equipment and Service

The Board of County Commissioners, in regular session on January 7, 2020, approved the Single/Sole Source Justification; and authorized the Chair to execute the Single/Sole Source Justification and Approval Form upon review and approval of the County Attorney's Office and Risk Management.

Your continued cooperation is always appreciated.

Sincerely,

BOARD OF COUNTY COMMISSIONERS  
SCOTT ELLIS, CLERK

*Tammy Rowe*

Tammy Rowe, Deputy Clerk

\cmw

cc: Contracts Administration  
Finance  
Budget



Tammy Rowe, Clerk to the Board, 400 South Street • P.O. Box 999, Titusville, Florida 32781-0999

Telephone: (321) 637-2001  
Fax: (321) 264-6972  
Tammy.Rowe@brevardclerk.us

August 7, 2019

**MEMORANDUM**

**TO:** Leslie Rothering, Interim Central Services Director

**RE:** Item F.9., Permission to Issue Open Purchase Orders (FY 2019/2020) to Approved Vendors of Record

The Board of County Commissioners, in regular session on August 6, 2019, approved the use of State contracts, cooperative contracts, and other agency contracts as vendors on the attached list; approved the use of the attached list of vendors of record determined to be single or sole source for the products or services as indicated; approved the issuance of blanket purchase orders and authorized the Chair to execute the resulting contracts to those vendors whose exceed \$100,000, subject to review and prior approval for the County Attorney's Office and Risk Management; and approved the competitive action in the event of unforeseen changes to the approved vendors and/or the cooperative purchasing programs. Enclosed is a copy of the list of vendors of record.

Your continued cooperation is greatly appreciated.

Sincerely yours,

BOARD OF COUNTY COMMISSIONERS  
SCOTT ELLIS, CLERK

*Tammy Rowe*

Tammy Rowe, Deputy Clerk

/cmw

Encl. (1)

cc: Budget  
Finance

**VENDORS OF RECORD**

FY 2019/2020

- Over \$100,000 Annually -

COMMODITY	ANNUAL EXPENDITURE (EST.)	VENDOR(S)	AGREEMENT EXPIRATION / OTHER	JUSTIFICATION
<b>Sole/Single Source Including Original Equipment Manufacturer and Sole Authorized Distributors</b>				
AUTO, TRUCK, HEAVY EQUIPMENT, MOWER PARTS	\$ 400,000.00	DOBBS EQUIPMENT (#3172), ROBINSON EQUIPMENT (#2536), GREAT SOUTHERN EQUIPMENT (#3278)	CONTINUING	Distributor - DOBBS - SOLE AUTHORIZED DISTRIBUTOR FOR COMPACTION AMERICA (BOMAG) PRODUCTS, JOHN DEERE AND GENUINE TIGER PARTS FOR BREVARD COUNTY; ROBINSON SOLE AUTHORIZED DEALER KUBOTA, BUSH HOG, MASSEY FERGUSON; KNAPHEIDE - AUTHORIZED ADRIAN/KNAPHEIDE, DEALER FOR BREVARD COUNTY
Bee Mats	\$ 150,000.00	Beemats LLC	CONTINUING	Patented - OEM
DRAWBRIDGE MAINT. AND REPAIR	\$ 200,000.00	FLORIDA DRAWBRIDGES, INC.	CONTINUING	UNIQUELY QUALIFIED - THEY HAVE PERFORMED ALL MAINTENANCE AND REPAIRS SINCE 2011, AND ARE THE ONLY COMPANY THAT BIDS THIS WORK DO TO LOCATION. LIMITED QUALIFIED CONTRACTORS FOR THIS TYPE OF WORK WILLING TO SERVICE JUST ONE BRIDGE.
EMERGENCY FUEL (DIESEL/GAS)	\$ 100,000.00	WATKINS OIL (#2851)	CONTINUING	FUEL DURING EMERGENCY EVENTS TO SUPPLY THE EMERGENCY GENERATORS, ETC.
FIRE RESCUE VEHICLES & AMBULANCES	\$ 100,000.00	EMERGENCY - TACTICAL - RESCUE VEHICLES; EXCELLANCE INC.; FERRARA; QUALITY EMERGENCY VEHICLES; ROSENBAUER; RTC HALL-MARK; SUTPHEN; TEN-8	3/31/2020	FLORIDA SHERIFFS ASSOCIATION (FSA) #FSA18-VEF13.0
GE LED TRAFFIC SIGNALS SALES AND SERVICE, GRIDSMAST* TRAFFIC CAMERA SYSTEMS, AND GLOBAL TRAFFIC TECH OPTICOM™ GPS SYSTEM PRODUCTS, TCS 12x12 INTERSECTION DISPLAY	\$ 100,000.00	TRANSPORTATION CONTROL SYSTEMS (#404188)	CONTINUING	EXCLUSIVE DISTRIBUTOR FOR SALES AND SERVICE OF GE LED TRAFFIC SIGNALS, GLOBAL TRAFFIC TECH (GTT) OPTICOM™ GPS SYSTEM, AND GRIDSMAST* TRAFFIC CONTROL SYSTEM FOR ENTIRE STATE OF FLORIDA. OEM AND SOLE PROVIDER OF TCS 12x12 INTERSECTION DISPLAY BOARD.
Paint Recycling	\$ 100,000.00	Richard's Paint Manufacturing Company, Inc. (#3732)	CONTINUING	Sole paint recycler (both latex and solvent based) in Brevard County.
Eaton's Aeroquip® & White Hydraulic Motor - Hose & Fittings	\$ 100,000.00	Central Hydraulics (#1704)	CONTINUING	Authorized Sole Distributor in Brevard County
GRADALL HYDRAULIC EXCAVATOR SERVICE AND PARTS	\$ 10,000.00	GREAT SOUTHERN EQUIPMENT (GSX)	CONTINUING	Sole Source/Authorized Dealer
HEAVY EQUIPMENT AND PARTS, GENERATORS AND GPS SOFTWARE	Parts, Supplies and Service: \$375,000; Equipment approved in adopted budget	RING POWER CORPORATION (#3289, #5826, #8289)	CONTINUING	SOLE AUTHORIZED DISTRIBUTOR CATERPILLAR PRODUCTS AND SERVICE FOR BREVARD COUNTY
LANDFILL POSI-SHELL® ENVIRONMENTAL COATINGS	\$ 108,000.00	LSC ENVIRONMENTAL PRODUCTS (#13932)	CONTINUING	MANUFACTURER AND SOLE SOURCE
LIBRARY DIGITAL MATERIALS (e-BOOKS, PERIODICALS)	\$ 190,000.00	OVERDRIVE INC. (#12775)	CONTINUING	MANUFACTURER AND SOLE PROVIDER OF OVERDRIVE DIGITAL LIBRARY SYSTEM
LIFEPAK® 15 DEFIBRILLATOR, AED PRODUCTS & MAINTENANCE	\$ 250,000.00	PHYSIO-CONTROL, INC.	CONTINUING	SOLE SOURCE MANUFACTURE AND HAS NO AUTHORIZED DEALERS OR RESELLERS IN THE BREVARD COUNTY MARKET
TRUCK PARTS, SERVICE AND WARRANTY REPAIRS	\$ 175,000.00	NEXTRAN TRUCK CENTER, ORLANDO (#3287)	CONTINUING	EXCLUSIVE AUTHORIZED AND DESIGNATED MACK® DEALER FOR PARTS, SERVICE, AND WARRANTY REPAIRS OF HEAVY DUTY VEHICLES
MOSQUITO CONTROL CHEMICALS, ADAPCO MONITOR 4s SERVICE & PARTS	\$ 380,000.00	ADAPCO (#1478)	CONTINUING	SOLE AUTHORIZED DISTRIBUTOR FOR DIBROM, AGNIQUE, FOURSTAR, AQUABAC, SPHERATAX, SCOURGE, BVA, ZENIVEX AND ALTOSIN DEL TACARD
MOSQUITO CONTROL CHEMICALS	\$ 360,000.00	CLARKE MOSQUITO CONTROL PRODUCTS, INC. (#354)	CONTINUING	SOLE SOURCE FOR BIOMIST®, DUET®, MOSQUITOMIST®, ANVIL®, COCOBEAR®, & NATULAR® PRODUCTS; VALENT VECTOBAC®, VECTOLEX®, & VECTOMAX® PRODUCTS
MOSQUITO CONTROL CHEMICALS	\$ 245,000.00	UNIVAR USA (#10999)	CONTINUING	MANUFACTURER AND SOLE DISTRIBUTOR OF MASTERLINE KONTROL, MASTERLINE AQUACONTROL, MASTERLINE LARVICIDE OIL, MASTERLINE BENTURIN
MOSQUITO CONTROL CHEMICALS	\$ 98,000.00	HELENA AGRI-ENTERPRISES, LLC (#3308)	CONTINUING	MANUFACTURER AND SOLE SUPPLIER OF DLZ®, DROPLET LANDING ZONE, AND OPTIMA, AN ADJUVANT FOR PESTICIDE AND NUTRITIONAL SPRAYS
NFPA SCBA MASKS, AIR PAKS, PARTS	\$ 120,000.00	MUNICIPAL EMERGENCY SERVICE (MES) (#13120), FISHER SCIENTIFIC (#3257)	CONTINUING	AUTHORIZED DISTRIBUTORS
SAP LICENSES	Dependent on licensing needs	SAP	CONTINUING	OEM-SOLE SOURCE
TORO TURF EQUIPMENT & IRRIGATION PARTS	\$ 300,000.00	WESCO TURF SUPPLY (#1363)	CONTINUING	SOLE AUTHORIZED DISTRIBUTOR FOR TORO TURF EQUIPMENT AND PARTS AND IRRIGATION PARTS FOR BREVARD COUNTY; BOARD STANDARDIZATION RECEIVED FOR TORO IRRIGATION PARTS
TRAFFIC SIGNAL - ALPHA TECHNOLOGIES; RTC MANUFACTURING; POLARA ENGINEERING TRAFFIC PRODUCTS; DIALIGHT CORP.; CARMANAH; THK SECURITY PRODUCTS AND SENSYS	\$ 120,000.00	TEMPLE, INC. (#6098)	CONTINUING	SOLE AUTHORIZED DISTRIBUTOR IN STATE OF FLORIDA FOR ALPHA TECHNOLOGIES; RTC MANUFACTURING; POLARA ENGINEERING TRAFFIC PRODUCTS; DIALIGHT CORP.; CARMANAH NETWORK EQUIPMENT AND PRODUCTS, SENSYS NETWORKS, FCU SCHOOL ZONE TIME SWITCH, AND THK SECURITY PRODUCTS
TRAFFICWARE/NAZTEC TRAFFIC SYSTEM APPLICATIONS AND SERVICE	\$ 100,000.00	TRAFFICWARE (#8893)	CONTINUING	OEM AND SOLE SUPPLIER OF TRAFFICWARE TRAFFIC SYSTEM APPLICATIONS (e.g., ATMS NOW) FOR THE STATE OF FLORIDA
VAC-CON SEWER TRUCK PARTS, AND SERVICE	\$ 100,000.00	SOUTHERN SEWER EQUIPMENT SALES (SSES) (#2648)	CONTINUING	SOLE AUTHORIZED VAC-CON DEALER FOR SALES, PARTS AND SERVICE IN THE STATE OF FLORIDA, EXCLUDING PANHANDLE.
UTILITY SVS - DYNASAND® ECOWASH® FILTERS AND AQUA GUARD® SELF-CLEANING WATER SCREEN	\$ 600,000.00	PARKSON CORP. (#975)	CONTINUING	OEM MANUFACTURER FOR DYNASAND® ECOWASH® FILTERS AND AQUA GUARD® SELF-CLEANING WATER SCREEN. BOARD APPROVED DESIGN/CONSTRUCTION CRITERIA FOR WATER AND SANITARY SEWAGE SYSTEMS
UTILITY SVS - GRUNDFOS PUMPS AND PRODUCTS	\$ 350,000.00	TOM EVANS ENVIRONMENTAL (#12773)	CONTINUING	SOLE REPRESENTATIVE AND AUTHORIZED SERVICE CENTER FOR ALL GRUNDFOS PRODUCTS IN THE STATE OF FLORIDA
UTILITY SVS - HACH INSTRUMENT AND CHEMISTRY BRANDS	\$ 150,000.00	HACH COMPANY (#665)	CONTINUING	OEM AND SOLE PROVIDER OF ALL HACH BRAND PRODUCTS
UTILITY SVS - OVIVO USA, LLC WACO PROCESS EQUIPMENT, WALKER PROCESS, EIMCO WATER TECHNOLOGIES, DORR-OLIVER AND DORR-OLIVER EIMCO MUNICIPAL WATER AND	\$ 120,000.00	OVIVO USA, LLC dba TSC-Jacobs (#3789, #10805)	CONTINUING	SOLE AUTHORIZED DISTRIBUTOR FOR OVIVO USA's EIMCO AND DORR-OLIVER EQUIPMENT AND PARTS

**VENDORS OF RECORD**

FY 2019/2020

- Over \$100,000 Annually -

COMMODITY	ANNUAL EXPENDITURE (EST.)	VENDOR(S)	AGREEMENT EXPIRATION / OTHER	JUSTIFICATION
UTILITY SVS - SULZER ABS PUMPS AND PARTS	\$ 100,000.00	HYDRA SERVICES INC. (#3243)	CONTINUING	SOLE AUTHORIZED SUPPLIER FOR ALL SULZER ABS PRODUCTS FOR STATE OF FLORIDA, EXCLUDING COUNTIES OF SARASOTA, DESOTO.
UTILITY SVS - TELEMETRY EQUIPMENT BRISTOL SCADA INCLUDING COMPONENTS OF	\$ 210,000.00	EMERSON PROCESS MANAGEMENT POWER & WATER SOLUTIONS, INC. (#13068)	CONTINUING	OEM - BOARD STANDARDIZED EQUIPMENT (1991) - SOLE MANUFACTURER. SOLE AUTHORIZED ENTITY FOR SALES OF PRODUCTS TO ALL WATER AND WASTEWATER CUSTOMERS.
<b>State Contracts, Cooperative Contracts, and other Agency Contracts</b>				
ATHLETIC FIELD SODDING - SPORTS TURF	Project Specific	LAKE JEM FARMS, INC	6/19/2020	Orange County Contract #Y16-1062
AUCTIONEER SERVICES	TBD	GEORGE GIDEON AUCTIONEERS	12/14/2019 8/19/2021	OSCEOLA COUNTY SCHOOLS C-16-0583-AS LAKE COUNTY CONTRACT 16-0625A/AUCTION SERVICES
CARPET & FLOOR MATERIALS	\$ 100,000.00	TANDUS, BENTLEY MILLS, INTERFACE AMERICAS, MANNINGTON COMMERCIAL, MASLAND, MILLIKEN, <del>MONARK SHAW</del>	2/16/2020	STATE OF FLORIDA #52100000-16-ACS
COMPUTER I.T. HARDWARE	\$ 500,000.00	DELL MARKETING L.P. (#7336); 7 Other Vendors	3/31/2020	(WSCA) 43211500-WSCA-15-ACS MASTER PRICE AGREEMENT; BREVARD COUNTY CONTRACT CODE: WNAFACA
CONSTRUCTION, INDUSTRIAL, AGRICULTURAL & LAWN	\$ 300,000.00	WESCO TURF SUPPLY FOR TORO PRODUCTS	6/30/2020	State of Florida DMS #21100000-15-1
CURED-IN-PLACE PIPE LINING OF SANITARY SEWERS	\$ 1,000,000.00	INSITUFORM TECHNOLOGIES, LLC (#9688)	1/3/2020	City of Daytona Beach Contract No. 0118-2600
SLIP LINING REHAB				
CURED-IN-PLACE PIPE	\$ 1,000,000.00	GRANITE INLINER	2/28/2020	Polk County Contract 17-326
FENCING	\$ 175,000.00	ALL-RITE, COMMERCIAL FENCE CONTRACTORS (#10423), EAST COAST FENCE	3/15/2021	SCHOOL BOARD OF BREVARD COUNTY ITB#16-B-069-LU
FIRE EQUIPMENT & SUPPLIES	\$ 185,000.00	TEN-8, TECHNICAL RESCUE COM; TEAM EQUIPMENT; NAFECO; MES; HENRY SCHEIN; FISHER SCIENTIFIC; BENNETT FIRE	6/30/2020	LAKE COUNTY CONTRACT #17-0606
FUEL (DIESEL/GAS)	\$ 4,000,000.00	GLOVER OIL COMPANY, INC. (#2014)	11/21/2020	COOPERATIVE BID, SCHOOL BOARD #18-B-021-NC
FURNITURE-OFFICE AND FILES (Steel Case Inc)	\$ 100,000.00	AMERICAN BUSINESS INTERIORS (PRIMARY VENDOR UTILIZED HON, HERMAN, MILLER, KIMBALL, NATIONAL OFFICE - OTHERS LISTED);	3/1/2020	STATE CONTRACT #425-001-12-1
GENERAL CONTRACTOR SERVICES	Repair/Maintenance CIP Projects approved in adopted budget.	C&D CONSTRUCTION, INC., CANAVERAL CONSTRUCTION CO., INC., DCUG WILSON ENTERPRISES, INC., HEARD CONSTRUCTION, INC.,	5/22/2023	SCHOOL BOARD OF BREVARD COUNTY RFP #18-P-037-DR
HARDWARE, MRO EQUIPMENT AND FACILITIES MAINTENANCE SUPPLIES	\$ 175,000.00	FASTENAL, GRAINGER, HD Supply	1/25/2023	THE COOPERATIVE PURCHASING NETWORK (TCPN) Contract #121218
HOUSEHOLD HAZARDOUS WASTE COLLECTION, PACKAGING, TRANSPORTATION AND DISPOSAL	\$ 105,000.00	EQ THE ENVIRONMENTAL QUALITY CO. (#8899)	3/31/2020	HILLSBOROUGH COUNTY ITB #7955
STAFF AUGMENTATION SERVICES	\$ 95,000.00	MISCELLANEOUS	9/30/2020	STATE OF FLORIDA Contract # 80101507-SA-15-01
LABORATORY SERVICES & RELATED SERVICES	\$ 170,000.00	PACE ANALYTICAL (#1875); FLOWERS CHEMICAL LABORATORY (#9369)	4/7/2020	City of Palm Bay 07-0-2014
LIBRARY MATERIALS AND BOOKS	\$ 1,600,000.00	BAKER & TAYLOR; BRODART; (GALE) CENGAGE; DAVIDSON TITLES; BARNES & NOBLE; EBSCO; JR. LIBRARY GUILD (MT LIBRARY SERVICES); DEMCO; Other various vendors	5/31/2020	STATE OF FLORIDA CONTRACT #55101500-ACS-17; SCHOOL DISTRICT OF OSCEOLA COUNTY FLORIDA SDOC-15-B-0130LK
ATHLETIC SURFACING AND ASPHALT MAINTENANCE	Projects approved in Budget	NIDY CONSTRUCTION	CONTINUING	NCPA RFP#1-18 Regain 14 Education Services Center
OFFICE SUPPLY	\$ 180,000.00	OFFICE DEPOT, STAPLES ADVANTAGE, INDEPENDENT STATIONERS	4/17/2022 4/17/2022 8/1/2020	City of Taramac #13-23R STATE OF FL CONTRACT #44111513-17-01 SOURCEWELL #010815-SCC
PAINT CONTRACTOR SERVICES	\$200,000	McDine's; Anchor Painting, R & R; Town and Country; and SDB Engineers	2/28/2022	BREVARD COUNTY SCHOOL BOARD BID #19-443-B-SHG
PLAYGROUND EQUIPMENT & AMENITIES (Musco Lighting)	\$140,000.00	VARIOUS VENDORS: MUSCO LIGHTING (#402932)	09/30/20	SOURCEWELL #082114-MSL, ATHLETIC SURFACES & EQUIPMENT, ICE ARENAS & EVENT SEATING
PLUMBING SUPPLIES	\$ 250,000.00	APPLE SPECIALTIES, BEST PLUMBING SPECIALTIES, FERGUSON ENTERPRISES, GLOBAL EQUIPMENT CO, GORMAN COMPANY (HAJOCA CORP), INTERLINE BRANDS, INC., PALM BEACH LANDSCAPE SUPPLY, SITE ONE LANDSCAPE SUPPLY	2/28/2020	BREVARD COUNTY SCHOOL BOARD COOPERATIVE BID #17-B-048-OC
PREFABRICATION CONCRETE RESTROOMS	CIP Projects approved in adopted budget	CXT, INC. (#9385, #8952)	4/14/2021	SOURCEWELL #030117-CXT
PUMP & MOTOR REPAIR SERVICES	\$ 230,000.00	FLORIDA ARMATURE WORKS, INC. (#13054)	1/26/2020	TOHO WATER AUTHORITY #1B-16-024
SEWAGE, DEWATERING, BYPASS PARTS	\$ 100,000.00	THOMPSON PUMP & MFG. (#4719)	3/14/2022	SOURCEWELL #012418-TPM
PLAYGROUND STRUCTURES AND SHELTERS	Projects approved in Budget	RCP SHELTERS	9/8/2020	Manatee County School Board #16-0025
RADIO MAINTENANCE & REPAIR, 800 MHz	\$ 1,500,000.00	HARRIS CO. aka COMMUNICATIONS INTERNATIONAL (#4110)	6/30/2021	FL STATE CONTRACT 725-001-01-1 Sole Authorized Distributor for MA-COM
RESEARCH LABORATORY SUPPLIES	\$ 100,000.00	FISHER SCIENTIFIC	2/12/2020	STATE OF FLORIDA #411-20000-16-ACS
		FISHER SAFETY	6/30/2020	Omnia Partners #C15-JL-12
SAFETY & SECURITY/PPE	\$ 150,000.00	W. W. GRAINGER INC. (#7200); FASTENAL CO.; MSC INDUSTRIAL SUPPLY CO	9/30/2020	STATE OF FLORIDA #31160000-18-ACS
TIRES & SERVICES	\$ 350,000.00	W. W. GRAINGER INC. (#7200) Bridgestone, Continental, Goodyear, Michelin - BOULEVARD TIRE CENTER (#8179); GATTO'S TIRE & AUTO SERVICE (#2314)	2/1/2021 2/28/2022	SOURCEWELL #121416-WWG FLORIDA SHERIFFS ASSOCIATION (FSA) #15/17-07-0220
			3/31/2024	STATE OF FLORIDA CONTRACT Tires, Tubes and Services 25172500-19-ACS
VEHICLES (LIGHT TRUCKS, VANS, CARS, SUV, UTILITY)	Vehicles approved in adopted budget	FY 2018/19 vendors to be determined	9/30/2020	FSA18-VEH16 0 CAB & CHASSIS TRUCKS AND HEAVY EQUIPMENT FSA18-VEL26 0 POLICE RATED, ADMINISTRATIVE, UTILITY VEHICLES, TRUCKS & VANS

VENDORS OF RECORD

FY 2019/2020

- Over \$100,000 Annually -

COMMODITY	ANNUAL EXPENDITURE (EST.)	VENDOR(S)	AGREEMENT EXPIRATION / OTHER	JUSTIFICATION
		DUVAL FORD, LLC; HUB CITY FORD-MERCURY, INC.;	9/30/2021	FL STATE CONTRACT #25101600-16-1
		TAMPA TRUCK CENTER		
		ALAN JAY CHEVROLET BUICK GMC CADILLAC (#9150)	1/17/2021	SOURCEWELL #120716-NAF
			1/24/2022	
UTILITY SVS - WATER/WASTEWATER TREATMENT	\$ 250,000.00	ODYSSEY MANUFACTURING (#4444)	9/30/2020	CITY OF LAKE WORTH IFB #17-122



**BREVARD COUNTY BOARD OF COUNTY COMMISSIONERS  
SINGLE/SOLE SOURCE JUSTIFICATION AND APPROVAL FORM**

**Sole Source:** The *ONLY* known supplier for unique products and services where no other options are available.  
**Single Source:** Though there may be alternate sources for the product or service requested, circumstances dictate the use of the proposed vendor. (i.e., availability, timeliness, location, etc.)

**PART I – GENERAL REQUESTOR INFORMATION**

Date Submitted: 12/06/2019 Requesting Department: Parks and Recreation  
Requisition #: \_\_\_\_\_ Contact Person/Phone #: Larry Wojciechowski (321) 633-2046  
One-time Purchase ☒ // Annual Purchase ☐  
Amount of Purchase: \$270,000.00 (One time) // \_\_\_\_\_ (Estimated annual amount)

**PART II – RECOMMENDED VENDOR INFORMATION**

Vendor/Contractor Name: Florida Coast Equipment Company  
Vendor/Contractor Contact Name: Stacy Eiben  
Vendor/Contractor Phone: (321) 267-2023  
Vendor/Contractor Email: SEiben@FloridaCoastEq.com

**PART III – SINGLE/SOLE SOURCE VALIDATION**

1. Provide a detailed description of service/commodity to be provided by the vendor.

Kubota mowers and tractors as approved in the capital outlay budget.

2. State why the recommended vendor is the only one capable of providing the required supplies and/or commodities. Include any back-up information or documentation that supports your recommendation. (Acceptable responses to this question will include strong pragmatic/technological information that supports the claim that there is only one vendor that can provide the services and/or commodities). Attach vendor letter and additional sheet if necessary.

Florida Coast Equipment Company is the single provider of Kubota equipment for Brevard County, vendor letter is attached.

3. List any other sources that have been contacted and explain in detail why they cannot fulfill the County's requirements. (Responses to this section should include information pertaining to any research that was conducted to establish that the vendor is a sole source. Responses should include information pertaining to discussions with other potential suppliers, and why they were no longer being considered by the County).

See attached memo.



Check all entries below that apply to the proposed purchase which exempt formal competition. Attach a memorandum containing complete justification and support documentation as directed in the selected entry. (More than one entry will apply to most sole source products/services requested).

- ☐ 1. SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER. THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written communication that no regional distributors exist. Item no. 4 must also be completed.)
- ☐ 2. SOLE SOURCE REQUEST IS FOR THE ONLY STATE OF FLORIDA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (Attach the manufacturer's - not the distributor's - written certification that identifies all regional distributors. Item no. 4 must also be completed.)
- ☐ 3. THE PARTS/EQUIPMENT ARE NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. PARTS ARE "DIRECT REPLACEMENTS" PARTS/COMPONENTS FOR EXISTING EQUIPMENT. (Explain in a separate memorandum.)
- ☐ 4. THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION. (Attach separate memorandum with details of specialized function or application.)
- ☐ 5. THE PARTS/EQUIPMENT REQUIRED FROM THIS SOURCE ARE TO PERMIT STANDARDIZATION. (Attach separate memorandum describing the basis for standardization request.)
- ☒ 6. NONE OF THE ABOVE APPLIES. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN AN ATTACHED MEMORANDUM.

#### PART IV - CERTIFICATION AND APPROVALS

I have reviewed the following Single/Sole Source justification and concur with the request, fully understanding the implications of Section 838.22 of the Florida Statutes:

(2) "It is unlawful for a public servant or a public contractor who has contracted with a governmental entity to assist in a competitive procurement to knowingly and intentionally obtain a benefit for any person or to cause unlawful harm to another by circumventing a competitive solicitation process required by law or rule through the use of a sole-source contract for commodities or services."

(3) "It is unlawful for any person to knowingly agree, conspire, combine, or confederate, directly or indirectly, with a public servant or a public contractor who has contracted with a governmental entity to assist in a competitive procurement to violate subsection (1) or subsection (2)."

(5) "Any person who violates this section commits a felony of the second degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084."

Each undersigned individual hereby attests that he/she took part in the non-competitive procurement identified above, and has reviewed Florida Statutes, Chapter 838 as it relates to sole source contracts, and that he/she is independent of, and has no conflict of interest in, the entity evaluated and selected.

Requisitioner Signature: \_\_\_\_\_ Date: 12-13-19

Requesting Department Director Signature: Mary Ellen Sonnen Date: 12/13/19

Central Services Office Director or Purchasing Manager's approval: Shirley D. [Signature] Date: 13 DEC 19

Assistant County Manager/County Manager Approval  
(as applicable-ACM, \$25K-\$50K // County Manager \$50K-\$100K):

\_\_\_\_\_ Date: \_\_\_\_\_

Sole Source Approval ID #: \_\_\_\_\_



PROTON-ADMIN

10/12/2019 12:45

October 1, 2019

BREVARD CTY ENVIR END LAND  
2725 JUDGE FRAN  
VIERA, FL 32940

Dear Valued Customer;

After serving Brevard county for over 45 years, we have made the difficult decision to close our doors. We, the Robinson Family, have been privileged to be part of your family throughout the years.

We are happy to introduce the Davis Family who own and operate Florida Coast Equipment. The Robinson and Davis families have been business friends for over 35 years. We have enjoyed watching each other's families grow, as well as being there for each other in business along the way.

Florida Coast Equipment has 3 locations, Ft. Pierce, West Palm Beach and Naples. We are so happy and excited for Mims to be added to their family owned and operated full-service Kubota dealerships. We at Robinson Equipment Co. are confident that you will have a wonderful experience with Florida Coast Equipment.

That being said, our doors will be open for the last time on **October 30, 2019**. We will be closing all receivable accounts on **October 11, 2019**. We will be on a cash basis starting **October 14, 2019**. All sales will be final. Please be sure not to send payments to our physical address but to our mailing address:


P.O. Box 156  
Mims, FL 32754

If any questions or concerns regarding this, please contact Rachelle via [rachelle@robinsonequip.com](mailto:rachelle@robinsonequip.com)

Florida Coast Equipment will be opening their doors on **October 31, 2019** here, at this current location At 3030 Cuyler St in Mims. Florida Coast Equipment reserves the right to extend credit to whom they see fit. Please note, if you are tax exempt due to agriculture use or fire prevention, you will need to sign a new form to apply for this state exemption.

Thank you again for all your years of business. We were so pleased to have served you and your families.

  
Donald K. Robinson  
President

  
Donald K. Robinson, Jr.  
Secretary



357 Pike Road  
West Palm Beach, FL 33411  
(561) 209-2705  
Fax: (561) 209-2731

694 Commercial Blvd.  
Naples, FL 34104  
(239) 435-1667  
Fax: (239) 435-9159

6000 Orange Avenue  
Fort Pierce, FL 34947  
(772) 461-1003  
Fax: (772) 461-1007

3030 Cuyler St  
Mims, Florida, 32754  
(321) 267-2023  
Fax (321) 385-1274

Florida Coast Equipment is the sole Kubota dealer for Brevard County.

Thank you.

Jose Jimenez  
Store Manager  
(321) 267-2023

**PARKS AND RECREATION DEPARTMENT  
CAPITAL OUTLAY SUMMARY**

<b>Program Name</b>	<b>Description</b>	<b>Quantity</b>	<b>Unit Cost</b>	<b>Funding Source</b>	<b>Total Cost</b>
Parks Administration	Small Sport Utility Vehicle	1	\$22,000	General Fund	\$22,000
Parks Administration	Computers	5	\$2,000	General Fund / Balance Forward	\$10,000
North Area Parks Operations	Utility Vehicle	1	\$12,000	User Fees	\$12,000
North Area Parks Operations	Dump Trailer	1	\$7,000	User Fees / Balance Forward	\$7,000
North Area Parks Operations	Toro Z Mower or equivalent	1	\$17,000	User Fees / Balance Forward	\$17,000
North Area Parks Operations	Metal Shed	1	\$10,000	User Fees / Balance Forward	\$10,000
North Area Parks Operations	Metal Shed	1	\$25,000	User Fees / Balance Forward	\$25,000
North Area Parks Operations	W-Fi Equipment	1	\$10,000	User Fees / Balance Forward	\$10,000
North Area Parks Operations	Dump Truck	1	\$65,683	Recreation District 1 MSTU / User Fees / Balance Forward	\$65,683
North Area Parks Operations	Boom Lift	1	\$60,000	Recreation District 1 MSTU / User Fees / Balance Forward	\$60,000
North Area Parks Operations	Pick-up Truck	2	\$30,000	Recreation District 1 MSTU / User Fees / Balance Forward	\$60,000
North Area Parks Operations	Cargo Van	1	\$35,000	Recreation District 1 MSTU / User Fees / Balance Forward	\$35,000
North Area Parks Operations	Utility Vehicle	1	\$16,000	Recreation District 1 MSTU / User Fees / Balance Forward	\$16,000
North Area Parks Operations	Kubota Rotary Mower or equivalent	1	\$18,000	Recreation District 1 MSTU / User Fees / Balance Forward	\$18,000
North Area Parks Operations	Kubota Tractor or equivalent	3	\$31,000	Recreation District 1 MSTU / User Fees / Balance Forward	\$93,000
North Area Parks Operations	Sand Pro	2	\$24,500	Recreation District 1 MSTU / User Fees / Balance Forward	\$49,000
North Area Parks Operations	Sports Turf Renovator	2	\$13,000	Recreation District 1 MSTU / User Fees / Balance Forward	\$26,000
North Area Parks Operations	Shed	1	\$25,000	Recreation District 1 MSTU / User Fees / Balance Forward	\$25,000
North Area Parks Operations	Automatic External Defibrillator	1	\$2,500	Recreation District 1 MSTU / User Fees / Balance Forward	\$2,500
North Area Parks Operations	Ice Machine	1	\$4,500	Recreation District 1 MSTU / User Fees / Balance Forward	\$4,500

**PARKS AND RECREATION DEPARTMENT  
CAPITAL OUTLAY SUMMARY**

<b>Program Name</b>	<b>Description</b>	<b>Quantity</b>	<b>Unit Cost</b>	<b>Funding Source</b>	<b>Total Cost</b>
North Area Parks Operations	Computers	2	\$1,000	Recreation District 1 MSTU / User Fees / Balance Forward	\$2,000
North Area Parks Operations	Ice Machine	1	\$4,500	North Brevard Special Recreation District	\$4,500
North Area Parks Operations	Shed	3	\$25,000	North Brevard Special Recreation District	\$75,000
North Area Parks Operations	Utility Vehicle	1	\$15,000	Port Saint John Canaveral Groves	\$15,000
North Area Parks Operations	Ice Machine	1	\$4,500	MSTU / Balance Forward Port Saint John Canaveral Groves	\$4,500
North Area Parks Operations	Exercise Equipment	1	\$15,000	MSTU / Balance Forward Recreation District 1 MSTU / User Fees / Balance Forward	\$15,000
North Area Parks Operations	Volleyball System	1	\$4,000	Recreation District 1 MSTU / User Fees	\$4,000
North Area Parks Operations	Outdoor Movie Screen	1	\$4,000	Recreation District 1 MSTU / User Fees	\$4,000
North Area Parks Operations	Identification Card Printer	1	\$2,500	Recreation District 1 MSTU / User Fees / Balance Forward	\$2,500
North Area Parks Operations	Computers	2	\$1,000	Recreation District 1 MSTU / User Fees / Balance Forward	\$2,000

**PARKS AND RECREATION DEPARTMENT  
CAPITAL OUTLAY SUMMARY**

Program Name	Description	Quantity	Unit Cost	Funding Source	Total Cost
Central Area Parks Operations	Pick-up Truck	2	\$30,000	Merritt Island Recreation MSTU	\$60,000
Central Area Parks Operations	Sport Utility Vehicle	1	\$30,000	Merritt Island Recreation MSTU	\$30,000
Central Area Parks Operations	John Deere Tractor or equivalent	2	\$32,000	Merritt Island Recreation MSTU / Balance Forward	\$64,000
Central Area Parks Operations	Turf Aerator	1	\$19,500	Merritt Island Recreation MSTU / Balance Forward	\$19,500
Central Area Parks Operations	Chipper	1	\$30,000	Merritt Island Recreation MSTU / Balance Forward	\$30,000
Central Area Parks Operations	Bush Hog	1	\$3,500	Merritt Island Recreation MSTU / Balance Forward	\$3,500
Central Area Parks Operations	Utility Cart	1	\$7,700	Merritt Island Recreation MSTU / Balance Forward	\$7,700
Central Area Parks Operations	Tiller	1	\$3,200	Merritt Island Recreation MSTU / Balance Forward	\$3,200
Central Area Parks Operations	Pick-up Truck	2	\$30,000	Recreation District 4 Special District / Balance Forward	\$60,000
Central Area Parks Operations	Cargo Van	2	\$30,000	Recreation District 4 Special District / Balance Forward	\$60,000
Central Area Parks Operations	Toro Groundmaster Mower or equivalent	1	\$30,000	Recreation District 4 Special District / Balance Forward	\$30,000
Central Area Parks Operations	Toro Groundmaster Mower or equivalent	2	\$24,000	User Fees / Balance Forward	\$48,000
Central Area Parks Operations	Flat Bed Trailer	4	\$5,000	User Fees / Balance Forward	\$20,000
Central Area Parks Operations	15 Passenger Van	1	\$30,000	Merritt Island Recreation MSTU	\$30,000
Central Area Parks Operations	Sport Utility Vehicle	1	\$30,000	Merritt Island Recreation MSTU	\$30,000
Central Area Parks Operations	Computers	4	\$1,200	Merritt Island Recreation MSTU	\$4,800
Central Area Parks Operations	15 Passenger Van	1	\$30,000	Recreation District 4 Special District	\$30,000
Central Area Parks Operations	Computers	2	\$1,200	Recreation District 4 Special District	\$2,400
Central Area Parks Operations	Identification Card Printer	1	\$2,500	General Fund / User Fees	\$2,500
Central Area Parks Operations	Computers	2	\$1,300	User Fee / Balance Forward	\$2,600

ADOPTED

Fiscal Year 2019-2020

**PARKS AND RECREATION DEPARTMENT  
CAPITAL OUTLAY SUMMARY**

<b>Program Name</b>	<b>Description</b>	<b>Quantity</b>	<b>Unit Cost</b>	<b>Funding Source</b>	<b>Total Cost</b>
Central Area Parks Operations	Computers	5	\$1,200	User Fee / Balance Forward	\$6,000
Central Area Parks Operations	Computers	2	\$2,000	User Fee / Balance Forward	\$4,000

**PARKS AND RECREATION DEPARTMENT  
CAPITAL OUTLAY SUMMARY**

<b>Program Name</b>	<b>Description</b>	<b>Quantity</b>	<b>Unit Cost</b>	<b>Funding Source</b>	<b>Total Cost</b>
South Area Parks Operations	Pick-up Truck	1	\$30,000	South Brevard Special Recreation District / User Fees	\$30,000
South Area Parks Operations	Utility Vehicle	2	\$15,000	South Brevard Special Recreation District / User Fees / Balance Forward	\$30,000
South Area Parks Operations	Kubota Tractor or equivalent	1	\$32,500	User Fees	\$32,500
South Area Parks Operations	Utility Vehicle - 4 wheel drive	1	\$18,000	User Fees	\$18,000
South Area Parks Operations	Stove Top with Griddle	1	\$6,000	South Brevard Special District / User Fees / Balance Forward	\$6,000
South Area Parks Operations	Commercial Refrigerator	1	\$6,000	South Brevard Special District / User Fees / Balance Forward	\$6,000
South Area Parks Operations	Commercial Freezer	1	\$5,500	South Brevard Special District / User Fees / Balance Forward	\$5,500
South Area Parks Operations	Ice Machine	1	\$5,000	South Brevard Special District / User Fees / Balance Forward	\$5,000
South Area Parks Operations	Stainless Kitchen Counters	1	\$5,000	South Brevard Special District / User Fees / Balance Forward	\$5,000
South Area Parks Operations	Office Furniture	1	\$2,500	South Brevard Special District / User Fees / Balance Forward	\$2,500
South Area Parks Operations	Automatic External Defibrillator	2	\$2,000	South Brevard Special District / User Fees / Balance Forward	\$4,000
South Area Parks Operations	Identification Card Printer	1	\$2,500	South Brevard Special District / User Fees / Balance Forward	\$2,500
South Area Parks Operations	Lighting Towers	2	\$11,000	South Brevard Special District / User Fees / Balance Forward	\$22,000
South Area Parks Operations	Treadmill	2	\$2,600	South Brevard Special District / User Fees / Balance Forward	\$5,200
South Area Parks Operations	Exercise Bike	2	\$2,900	South Brevard Special District / User Fees / Balance Forward	\$5,800
South Area Parks Operations	Marquee	1	\$9,000	South Brevard Special District / User Fees / Balance Forward	\$9,000
South Area Parks Operations	Laptop	1	\$1,500	South Brevard Special District / User Fees / Balance Forward	\$1,500
South Area Parks Operations	Pick-up Truck, 4 Wheel Drive with Dump Bed Body	2	\$60,000	South Brevard Special District / User Fees	\$120,000
South Area Parks Operations	F-350 Pickup	1	\$40,000	South Brevard Special District / User Fees / Balance Forward	\$40,000
South Area Parks Operations	15 Passenger Van	3	\$30,000	South Brevard Special District / User Fees	\$90,000



**PARKS AND RECREATION DEPARTMENT  
CAPITAL OUTLAY SUMMARY**

<b>Program Name</b>	<b>Description</b>	<b>Quantity</b>	<b>Unit Cost</b>	<b>Funding Source</b>	<b>Total Cost</b>
South Area Parks Operations	Toro 4500 Mower or equivalent	1	\$90,000	South Brevard Special District / User Fees	\$90,000
South Area Parks Operations	Kubota Mower or equivalent	2	\$15,000	South Brevard Special District / User Fees	\$30,000
South Area Parks Operations	Utility Vehicle	1	\$14,000	South Brevard Special District / User Fees	\$14,000
South Area Parks Operations	Kubota Tractor with bucket or equivalent	1	\$45,000	South Brevard Special District / User Fees	\$45,000
South Area Parks Operations	Kubota Tractor with loader and grapple or equivalent	1	\$45,000	South Brevard Special District / User Fees	\$45,000
South Area Parks Operations	Tiller	2	\$7,500	South Brevard Special District / User Fees / Balance Forward	\$15,000
South Area Parks Operations	Sand Pro with leveling bar	1	\$30,000	South Brevard Special District / User Fees / Balance Forward	\$30,000
South Area Parks Operations	Ice Machine	2	\$5,000	South Brevard Special District / User Fees / Balance Forward	\$10,000
South Area Parks Operations	Sewer Vacuum	1	\$5,000	South Brevard Special District / User Fees / Balance Forward	\$5,000

**PARKS AND RECREATION DEPARTMENT  
CAPITAL OUTLAY SUMMARY**

<b>Program Name</b>	<b>Description</b>	<b>Quantity</b>	<b>Unit Cost</b>	<b>Funding Source</b>	<b>Total Cost</b>
Environmentally Endangered Lands	Exhibit Upgrades	1	\$25,000	Bond Proceeds	\$25,000
Environmentally Endangered Lands	Laptop	2	\$2,600	Bond Proceeds	\$5,200
Environmentally Endangered Lands	John Deere Tractor or equivalent	1	\$23,000	Bond Proceeds	\$23,000
Environmentally Endangered Lands	F-250 Truck or equivalent	1	\$30,000	Bond Proceeds	\$30,000
Environmentally Endangered Lands	John Deere Fire line Tractor or equivalent	1	\$70,000	Bond Proceeds	\$70,000
Environmentally Endangered Lands	Laptop	1	\$2,000	Bond Proceeds	\$2,000
<b>Total Funded For Department</b>					<b>\$2,124,083</b>