Agenda Report



2725 Judge Fran Jamieson Way Viera, FL 32940

Consent

F.20 9/15/2020

Subject:

Request Approval for Contract Extension with Stryker Sales Corporation, Inc., (formerly Physio-Control, Inc.) for Three (3) Months for Technical Service/Support for BCFR Lifepaks.

Fiscal Impact:

None

Dept/Office:

Fire Rescue Department

Requested Action:

The Fire Rescue Department requests approval for a Contract Extension with Stryker Sales Corporation, Inc. (formerly Physio-Control, Inc.) for three (3) months to December 31, 2020, for Technical Service/Support for BCFR Lifepaks. This contract extension will allow the Department to merge the contract for maintenance of this service with the stretcher maintenance contract with the parent company Stryker Sales Corporation in 2021.

Summary Explanation and Background:

The Department is requesting a three-month extension through December 31, 2020, which will allow the Department the ability to sync up the existing maintenance contract with Stryker Sales Corporation, the parent company of Physio-Control, Inc., for the maintenance of BCFR's stretchers and Lifepaks for the upcoming 2021 maintenance period.

Clerk to the Board Instructions:

Please return the fully executed contract Extension to Pamela Barrett at Fire Rescue

BREVARD COUNTY BOARD OF COUNTY COMMISSIONERS

CONTRACT REVIEW AND APPROVAL FORM

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Management/ Purchasing Approval; Signed/Executed Contract)	Contract Absolute End Dat Material Group Contract Documents Uploo	aded in CM datab	ase (Contract	Form with County Attorney/ Risk	
"Right To Audit" Clause Included in Contract Monitored items: Uploaded to database (Insurance, Bonds, etc.)	Contract Absolute End Dat Material Group Contract Documents Uploo Management/ Purchasing	aded in CM datab Approval; Signed/	ase (Contract	Form with County Attorney/ Risk	

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FLORIDA'S SPACE COAST

Kimberly Powell, Clerk to the Board, 400 South Street • P.O. Box 999, Titusville, Florida 32781-0999

Telephone: (321) 637-2001 Fax: (321) 264-6972 Kimberly.Powell@brevardclerk.us



September 16, 2020

MEMORANDUM

TO: Chief Mark Schollmeyer, Fire Rescue Attn: Pamela Barrett

RE: Item F.20., Contract Extension with Stryker Sales Corporation, Inc., (formerly Physio-Control, Inc.) for Three Months for Technical Service/Support for Brevard County Fire Rescue (BCFR) Lifepaks

The Board of County Commissioners, in regular session on September 15, 2020, approved the Contract Extension with Stryker Sales Corporation, Inc. (formerly Physio-Control, Inc.) for three months to December 31, 2020, for Technical Service/Support for BCFR Lifepaks, allowing to merge the Contract for maintenance of service with the stretcher maintenance contract, the parent company Stryker Sales Corporation in 2021. Enclosed are two executed Contracts.

Upon execution by Physio-Control, Inc., please return a fully-executed Contract to this office for inclusion in the official record.

Your continued cooperation is always appreciated.

Sincerely,

BOARD OF COUNTY COMMISSIONERS

SCOTT ELLIS, CLERK

Kimberly Powell, Clerk to the Board

/ds

Encls. (2)

CONTRACT EXTENSION WITH PHYSIO-CONTROL, INC. FOR TECHNICAL SERVICE/SUPPORT FOR LIFEPAKS

THIS CONTRACT AMENDMENT is made and entered into this <u>15</u> day of <u>Sept</u>, 2020, by and between the following Parties: Physio-Control, Inc., a Corporation with its principal place of business at 11811 Willows Road NE, Redmond, WA 98052 (hereinafter referred to as "CONTRACTOR,") and the BOARD OF COUNTY COMMISSIONERS OF BREVARD COUNTY, FLORIDA, a political subdivision of the State of Florida (hereinafter referred to as "COUNTY.")

RECITALS:

WHEREAS, the COUNTY and CONTRACTOR previously entered into a Contract, dated October 1, 2017, (hereinafter the Original Contract); and

WHEREAS, the term of the Original Contract was three (3) years, which would terminate on September 30, 2020; and

WHEREAS, CONTRACTOR was acquired by Stryker Corporation in 2016 and in conjunction with integration, began selling its products and services through Stryker Sales Corporation in 2019; and

NOW, THEREFORE, in consideration of the mutual covenants herein contained, the Parties agree, as follows:

- The above recitals are incorporated into this Contract Amendment by this reference.
- 2. The Original Contract between the Parties is extended until December 31, 2020.
- 3. To the extent any of the terms of this Amendment conflict with the terms of the Original Contract, the terms of this Amendment control. All other terms of the original Contract remain in full force and effect.
- 4. Each Party represents that the person signing on its behalf has been fully authorized by all required action to sign on behalf of and to bind that Party to the obligations stated herein.
- 5. CONTRACTOR warrants that it was acquired by Stryker Corporation in 2016, and that all payments arising under the Original Agreement (as amended) should be paid to Stryker Sales Corporation. CONTRACTOR and Stryker Sales Corporation are both wholly owned subsidiaries of Stryker Corporation.

IN WITNESS WHEREOF, the Parties have executed this Contract Amendment on the date first written above.

ATTEST

Scott Ellis, Clerk

BOARD OF COUNTY COMMISSIONERS OF BREVARD COUNTY, FLORIDA

Bryan Andrew Lober, Chair

As Approved by the Board on: 9-15-2020

Reviewed for legal form and content:

Christine M. Schverak, Assistant County Attorney

PHYSIO, CONTROL, INC.

Signature

Date

Drinted Name

A

Title

AGREEMENT

This Agreement made and entered into this 3Rd day of November 2017 by and between BREVARD COUNTY, FLORIDA a political subdivision of the State of Florida (hereinafter referred to as the "County"), and PHYSIO-CONTROL, INC., a Corporation with its principal place of business at 11811 Willows Road NE Redmond, WA 98073-9706 (hereinafter referred to as "Physio-Control").

WITNESSETH

WHEREAS, the County desires to obtain the services of Physio-Control on behalf of Brevard County Fire Rescue (BCFR), with its principal place of business at 1040 S. Florida Ave., Rockledge, Florida 32955 to provide on-site Comprehensive Coverage for BCFR Lifepak 15 equipment.

NOW THEREFORE, in consideration and acknowledgement of the premises and the mutual promises specified hereinafter, it is mutually agreed by the parties as follows:

SECTION 1 TERM:

The Term of this Agreement will be in force and effective October 1, 2017 and will terminate September 30, 2020.

SECTION 2 TERMINATION:

Either party may terminate this Agreement for material breach by the other party by providing a thirty (30) days written notice to the other party, and provided such breach is not cured with the notice period. In addition, either party may terminate this Agreement at any time upon sixty (60) days prior written notice to the other party. In the event of such termination, the County shall be responsible for the portion of the designated price which corresponds to the portion of the Service Plan subscription prior to the effective date of termination and the list-price cost of any preventative maintenance, inspections, or repairs rendered after the last anniversary date of the subscription start date.

SECTION 3 TERMS FOR ALL PRODUCTS, SERVICES AND SUBSCRIPTIONS:

- 3.1 On-site Comprehensive Coverage for LIFEPAK [®] 15 Includes:
 - Services performed at customer's location by a Physio-Control Technical Specialist.
 - Parts and labor necessary to restore device to original specifications.
 - Annual Preventive Maintenance and inspections including quality assurance documentation.
 - Discounts on accessories, disposables, and upgrades.
 - Updates to the latest software version.
 - Preconfigured loaner device provided if needed.
 - Battery Replacement Service.
- 3.2 Physio-Control accepts the County's order expressly conditioned on the County's assent to the terms set forth in this document. The County's order and acceptance of any portion of the goods, services or subscriptions shall confirm the County's acceptance of these terms. Unless specified otherwise herein, these terms constitute the complete agreement between the parties. Amendments to this document shall be in writing and no prior or subsequent acceptance by Physio-Control of any purchase order, acknowledgment, or other document from the County specifying different and/or additional terms shall be effective unless signed by both parties.
- 3.3 Physio-Control shall provide services according to the applicable Service Plan purchased by the County and described at http://www.physio-control.com/ServicePrograms.aspx for the length of the subscription purchased and for the devices specified in Schedule A as covered by the Service Plan ("Covered Equipment").
- 3.4 If Covered Equipment is not made available at a scheduled service visit, the County is responsible to reschedule with the Physio-Control Service Technician, or ship-in the Equipment to a Physio-Control service depot. Physio-Control reserves the right to charge the County a surcharge for a return visit. Surcharges will be based on then-current Physio-Control list price of desired services, less 10% for labor and 15% for parts, plus applicable travel costs. The return visit surcharge will be in addition to the subscription price of the Service Plan. To avoid the surcharge, the County may ship devices to a Physio-Control service depot. The County

shall be responsible for round-trip freight for ship-in service:

- 3.5 If the County requests services to be performed on Covered Equipment which are not covered by a Service Plan, or are outside of designated Services frequency or hours, Physio-Control will charge the County for such services at 10% off Physio-Control's standard rates (including overtime, if appropriate) and applicable travel charges. Repair parts required for such repairs will be made available at 15% off the then-current list price.
- 3.6 If Covered Equipment must be removed from service to complete repairs, Physio-Control will provide the County with a loaner device, if one is available. The County assumes complete responsibility for the loaner and shall return the loaner to Physio-Control in the same condition as received, normal wear and tear exempted, upon the earlier of the return of the removed Covered Equipment or Physio-Control's request.
- 3.7 Physio-Control will not be liable for any loss or damage of any kind due to its failure to perform or delays in its performance resulting from an event beyond its reasonable control, including but not limited to, acts of God, labor disputes, the requirements of any governmental authority, war, civil unrest, terrorist acts, delays in manufacture obtaining any required license or permit, and Physio-Control inability to obtain goods from its usual sources.
- 3.8 During the Service Plan subscription and for one (1) year following its expiration the County agrees to not to actively and intentionally solicit anyone who is employed by Physio-Control to provide services such as those described in the Service Plan.

SECTION 4 LIMITED WARRANTY:

4.1 Physio-Control warrants its products and services in accordance with the terms of the limited warranties located at http://www.physio-control.com/Documents. Physio-Control makes no other warranties, express or implied, including, without limitation, NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, AND IN NO EVENT SHALL

PHYSIO-CONTROL BE LIABLE FOR INCIDENTAL, CONSEQUENTIAL, SPECIAL OR OTHER DAMAGES.

4.2 All devices that are not covered under Physio-Control's Limited Warranty or a current Service
 Plan must be inspected and repaired (if necessary) to meet specifications at then current list prices prior to being covered under a Service Plan.

SECTION 5 PAYMENT TERMS:

5.1

Product	Start Date	End Date	Qty	Term List Price	Disc %	Annual Net Price Per Unit	Term Net Price Per Unit	Extended Term Net Price
LPI S-OSCOMP-3	10/01/2017	09/30/2020	65	5,184.00	15.00	1,468.80	4,406.40	286,416.00
LPISCASE	10/01/2017	09/30/2020	9	999.00	0.00	999.00	999.00	8,991.00

* Denotes Proration

Subtotal	USD 295,407.00
Estimated Tax	USD 0.00
Estimated Shipping & Handling	USD 0.00

Grand Total USD 295,407.00

Pricing Summary Totals
List Price Total USD 345,951.00
Total Discount USD -50,544.00
Estimated Tax + S&H USD 0.00

Tax will be calculated at time of invoice and is based on Ship To location where product will be shipped. Service plan customers receive 15% discount on Accessories and Disposables.

GRAND TOTAL

USD 295,407.00

5.2 Prices do not include freight insurance, freight forwarding fees, taxes, duties, import or export permit fees, or any other similar charge of any kind applicable to the goods and services. Sales or use taxes on domestic (USA) deliveries will be invoiced in addition to the price of the goods and services unless Physio-Control receives a copy of a valid exemption certificate prior to delivery. Discounts may not be combined with other special terms, discounts, and/or

promotions.

- 5.3 Unless otherwise specified by Physio-Control in writing, the entire payment of an invoice is due thirty (30) days after the invoice date for deliveries in the USA, and sight draft or acceptable (confirmed) irrevocable letter of credit is required for sales outside the USA.
- 5.4 If the number or configuration of Covered Equipment changes during the Service Plan subscription, pricing shall be pro-rated accordingly. For Preventative Maintenance, Inspection Only, Comprehensive, and Repair & Inspect Service Plans, the County is responsible to pay for preventative maintenance and inspections that have been performed since the last anniversary of the subscription start date and such services shall not be pro-rated.

SECTION 6 LIMITATION OF INTEREST:

Through the purchase of Physio-Control products, services, or subscriptions, the County does not acquire any interest in any tooling, drawings, design information, computer programming, patents or copyrighted or confidential information related to said products or services, and the County expressly agrees not to reverse engineer or decompile such products or related software and information.

SECTION 7 COMPLIANCE WITH LAWS:

- 7.1 The parties agree to comply with any and all laws, rules, regulations, licensing requirements or standards that are now or hereafter promulgated by any local, state, and federal governmental authority/agency or accrediting/administrative body that governs or applies to their respective duties and obligations hereunder.
- 7.2 Both parties acknowledge their respective obligations to maintain the security and confidentiality of individually identifiable health information and agree to comply with applicable federal and state health information confidentiality laws.

SECTION 8 NO DEBARMENT

Physio-Control represents and warrants that it and its directors, officers, and employees (i) are not excluded, debarred, or otherwise ineligible to participate in the Federal health care programs as defined in 42 USC § 1320a-7b (f); (ii) have not been convicted of a criminal offense related to the provision of healthcare items or services; and (iii) are not under investigation which may result in Physio-Control being excluded from participation in such programs.

SECTION 9 INSURANCE:

Physio Control, at its own expense, shall keep in force and at all times maintain during the term of this Agreement:

- a. General Liability Insurance: General Liability insurance including but not limited to bodily injury, property damage and personal injury with limits of not less than \$1,000,000.00 combined single limit per occurrence, including products and completed operation.
- b. Workers' Compensation and Employers Liability Insurance: Full and complete Workers' Compensation coverage, as required by the State of Florida law, and Employers Liability shall be provided.
- c. Insurance Certificates: Physio-Control shall provide the County with Certificate(s) of Insurance on all the policies of insurance and renewals thereof in a form(s) acceptable to the County. Said Liability policies shall list the County as an additional insured. The County shall be notified in writing of any reduction, cancellation or substantial change of policy or policies at least thirty (30) days prior to the effective date of said action. All insurance policies shall be issued by responsible companies who are acceptable to the County and licensed and authorized under the laws of the State of Florida. The insurance coverage listed above constitutes the minimum requirements and shall in no way lessen or limit the liability of Physio-Control under the terms of this Agreement.

SECTION 10 AUDITING, RECORDS AND INSPECTION:

10.1 Regulatory Requirement for Access to Information.

In the event 42 USC § 1395x (v) (1) (1) is applicable, Physio-Control shall make available to the Secretary of the United States Department of Health and Human Services, the Comptroller General of the United States General Accounting Office, or any of their duly authorized representatives, a copy of these terms, such books, documents and records as are necessary to certify the nature and extent of the costs of the products and services provided by Physio-Control.

10.2 Auditing and Inspection

In the performance of this Agreement, Physio-Control shall keep books, records and accounts of all activities, related to the Agreement, in compliance with generally accepted accounting procedures by the Department of Financial Services, as set forth in Rule 69I-61.0012, Florida Administrative Code, as amended or superseded from time to time, or the Auditor General. Books, records, and accounts related to the performance of this Agreement shall be open to inspection during regular business hours by an authorized representative of the office and shall be retained by Physio-Control for a period of three (3) years after termination of this Agreement for accounting related records and for other public records, five (5) years after termination of this Agreement, unless otherwise required by law to be held for a longer period of time. All books, records, and accounts related to the performance of this Agreement shall be subject to the applicable provisions of Chapter 119, Section 401.30, Florida Statute.

10.3 Public Records Request

The County and Physio-Control agree to comply with any request for public records or documents made in accordance with Section 119.07, Florida Statutes. Upon a request for public records related to this Agreement, the County or Physio-Control, as the case may be, will inform promptly the other party of the request and, upon request of the other party, provide electronic copies of the responsive public records provided, at no additional cost to the County or Physio-Control, as the case may be.

SECTION 11 INDEMNIFICATION BY COUNTY:

- 11.1 Physio-Control shall indemnify the County and hold it harmless from and against all demands, claims, damages, losses, and expenses, arising out of or resulting, from any action by a third party against the County that is based on any claim that the services infringe a United States patent, copyright, or trade mark, or violate a trade secret or any other proprietary right of any person or entity. Physio-Control's indemnification obligations hereunder will be subject to (i) receiving prompt written notice of the existence of any claim; (ii) being able to, at its option, control the defense and settlement of such claim (provided that, without obtaining the prior written consent of the County, Physio-Control will enter into no settlement involving the admission of wrongdoing); and (iii) receiving full cooperation of the County in the defense of any claim
- 11.2 To the extent allowable by law the County will defend and indemnify Physio from any and all claims brought by third parties against Physio Control and will hold Physio Control harmless from all corresponding losses incurred by Physio Control arising out of or related to (i) the County's misuse of the Services and/or Software, (ii) any services provided by the County to third parties, or (iii) the County's negligence, inaction or omission in connection with the services it provides to third parties.

SECTION 12 JURISDICTION, VENUE AND GOVERNING LAW:

All questions pertaining to the validity and interpretations of this Agreement shall be determined in accordance with the Laws of the State of Florida. Any legal action by either party against the other concerning this Agreement shall be filed in a court of competent jurisdiction in and for Brevard County, Florida, which shall be deemed the proper jurisdiction and venue for the action. Any trial shall be non-jury.

SECTION 13 INDEPENDENT CONTRACTOR:

Nothing in this Agreement shall be construed to create: (i) a partnership, joint venture or other joint business relationship between the Parties or any of their affiliates; or (ii) a relationship of employer and employee between the Parties. Physio-Control is an independent contractor and not an agent of the

County.

SECTION 14 ATTORNEY'S FEES AND COSTS:

In the event of any litigation between the parties arising out of this Agreement, each party will bear its own attorney's fees and costs.

SECTION 15 WAIVER:

No failure or delay by either Party in exercising any right under this Agreement shall constitute a waiver of that right. Any change, amendment, or modification to this Agreement shall be authorized in writing duly approved by both parties.

SECTION 16 SEVERABILITY:

If any provision of this Agreement is held by a court of competent jurisdiction to be contrary to law, the provision shall be modified by the court and interpreted so as best to accomplish the objectives of the original provision to the fullest extent permitted by law, and the remaining provisions of this Agreement shall remain in effect.

SECTION 17 CONSTRUCTION OF AGREEMENT

The parties hereby acknowledge that they fully reviewed this Agreement and had the opportunity to consult with legal counsel of their choice, and that this Agreement shall not be construed against any party as if they were the drafter of this Agreement.

SECTION 18 ASSIGNMENTS:

Physio-Control may not assign any portion of its rights, duties or responsibilities under this Agreement without written prior permission of the County.

SECTION 19 ENTIRE AGREEMENT:

This Agreement, including all schedules, exhibits and addenda incorporated herein by reference, constitutes the entire agreement between the Parties and supersedes all prior and contemporaneous agreements, proposals or representations, written or oral, concerning its subject matter. No modification, amendment, or waiver of any provision of this Agreement shall be effective unless in writing and signed by both parties.

IN WITNESS WHEREOF, the parties have executed this Agreement the date and year written above.

WITNESS:	BOARD OF COUNTY COMMISSIONERS OF BREVARD COUNTY, FLORIDA
Signature CARRIEL COTTER MY COMMISSION # GG 001748 EXPIRES: September 19, 2020 Name & Pitle Sorded Tray Sudges Notary Services Date: 11 3 2017	By: Curt Smith, Chairman Date: 4/3/17
Reviewed for legal form and content: Secky Behl-Hill, Assistant County Attorney	
WITNESS:	PHYSIO CONTROL, INC.
Jennifo Stawski Jennifor Stawski Contract Coordinator Name & Title, Typed or Printed	By: My Solver Solver Contracts Supervisor Date: Oct 30th, 2017
Date: 10-30-17	

PHYSIO-CONTROL, INC. TECHNICAL SERVICE SUPPORT AGREEMENT SCHEDULE A

EQUIPMENT LOCATION: BREVARD COUNTY FIRE RESCUE 300 ANSIN ROAD, ROCKLEDGE, FL 32955

38839981	LP15	On Site Comprehensive Coverage
39054654	LP15	On Site Comprehensive Coverage
40141207	LP15	On Site Comprehensive Coverage
40141208	LP15	On Site Comprehensive Coverage
40141209	LP15	On Site Comprehensive Coverage
40141213	LP15	On Site Comprehensive Coverage
41232560	LP15	On Site Comprehensive Coverage
41232781	LP15	On Site Comprehensive Coverage
41232993	LP15	On Site Comprehensive Coverage
41233049	LP15	On Site Comprehensive Coverage
41233827	LP15	On Site Comprehensive Coverage
41233858	LP15	On Site Comprehensive Coverage
41234116	LP15	On Site Comprehensive Coverage
41234211	LP15	On Site Comprehensive Coverage
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41234514	LP15	On Site Comprehensive Coverage
41234530	LP15	On Site Comprehensive Coverage
41234546	LP15	On Site Comprehensive Coverage
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41234572	LP15	On Site Comprehensive Coverage

41234677	LP15	On Site Comprehensive Coverage
41234712	LP15	On Site Comprehensive Coverage
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41235053	LP15	On Site Comprehensive Coverage
41235082	LP15	On Site Comprehensive Coverage
41235145	LP15	On Site Comprehensive Coverage
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41330258	LP15	On Site Comprehensive Coverage
42746679	LP15	On Site Comprehensive Coverage

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42747372	LP15	On Site Comprehensive Coverage
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<u>42988405</u>	LP15	On Site Comprehensive Coverage
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42988843	LP15	On Site Comprehensive Coverage