



Agenda Report

2725 Judge Fran Jamieson
Way
Viera, FL 32940

Consent

F.3.

5/28/2020

Subject:

Requested Procurement of Protective/Procedural Gowns for Distribution

Fiscal Impact:

\$433,500.00

Dept/Office:

Central Services / Purchasing Services / ESF 7

Requested Action:

It is requested that the Board approve the procurement of 150,000 protective/procedural gowns in response to the COVID-19 pandemic.

Summary Explanation and Background:

The Emergency Operations Center Emergency Support Function 7 currently has outstanding requests from various healthcare providers within the County for protective/procedural gowns for use in their response to COVID-19. The County has previously procured 50,000 gowns all of which have been distributed. Current requests for gowns are approximately 70,000. Purchasing 150,000 gowns will allow ESF 7 to not only fill the outstanding requests and requests that are received while these gowns are manufactured and shipped, but also to maintain a supply on hand for future requests that can be filled while another order is placed if the need for gowns continues. Having a supply on hand at the staging area will prevent requested agencies from having to wait while an additional order is manufactured and shipped.

The vendor, East West Trading Partners is a Florida Limited Liability Company based out of Tampa, FL. While the County has not previously worked with this vendor, other government agencies have. Staff contacted Hillsborough County Emergency Management and they provided a reference stating that they have ordered from this vendor on 7 occasions since March and the vendor has delivered products ordered within time frames specified. East West Trading Partners has the most economical pricing for Isolation Gowns at \$2.89 per gown. We have seen prices as high as \$13.00 for these gowns, but most vendors are averaging around \$4.50 to \$6.00 each for these gowns. The vendor's quote is attached to this agenda item.

East West Trading Partners is registered on SunBiz.org and has been since 2010. The company website is www.eastwesttradingpartners.com. The terms negotiated for payment are 50% (\$216,750) due at time of order with the remaining 50% due upon delivery of gowns.

This procurement is authorized pursuant to the Board's local government emergency powers, exercised in accordance with Section 252.38, Florida Statutes.

Clerk to the Board Instructions:

None



May 28, 2020

M E M O R A N D U M

TO: Steven Darling, Central Services Director

RE: Item F.3., Request Procurement of Protective/Procedural Gowns for Distribution

The Board of County Commissioners, in regular session on May 28, 2020, approved the procurement of 150,000 protective/procedural gowns in response to the COVID-19 pandemic.

Your continued cooperation is always appreciated.

Sincerely,

BOARD OF COUNTY COMMISSIONERS
SCOTT ELLIS, CLERK

Kimberly Powell, Deputy Clerk

cc: Finance
Budget
