

11.C.4



AGENDA REPORT
September 19, 2017

SUBJECT:

PERMISSION TO ISSUE OPEN PURCHASE ORDERS (FY 2017/2018) TO APPROVED VENDORS OF RECORD

FISCAL IMPACT:

Fiscal Impact FY 17/18: Estimated annual amounts are based upon historical use. Minimizing administrative costs insures efficient use of available funds and the timely provision of commodities and services. Establishment of costs associated with these commodities/services is allocated to individual agencies funding source. Funds will be encumbered through user initiated blanket purchase orders.

DEPT/OFFICE:

Central Services

REQUESTED ACTION:

1. Approve the use of State Contract, cooperative contracts and other agency contracts as vendors of record on the attached list.
2. Approve the use of the attached vendors determined to be the sole source for the products or services indicated.
3. Approve the issuance of blanket purchase orders and authorize the Chairman to execute contracts to those vendors, exceeding \$100,000.

Approve competitive action in the event of unforeseen changes to the approved vendors and/or the cooperative purchasing programs.

SUMMARY EXPLANATION and BACKGROUND:

County Policy BCC-25 requires Board approval to purchase from:

1. Competitive State or other cooperative agreements exceeding \$100,000.
2. Sole source, Single Source and/or Proprietary purchase, which in some cases may be the original equipment manufacturer (OEM) for parts and service compatibility, where purchase exceeds \$100,000.

On Sept. 15, 1987, the Board directed vendors of record within these categories be brought to the Board for approval on an annual basis. Approval of this action will eliminate repetitive Board action requesting permission to utilize vendors of record listed. Also to expedite the process, the Assistant County Managers currently have Board authorization to approve utilization of vendors of record listed up to \$50,000 and County Manager up to \$100,000.

On August 9, 2011 the Board approved an Interlocal Agreement to allow participation in a purchasing arrangement now known as the Brevard County Public Entity Purchasing Cooperative. Local Governmental entities within the Brevard County geographic area have entered into an Interlocal Agreement to create a Cooperative Purchasing group. Cooperative purchasing programs contribute to cost savings by taking advantage of volume buying, consolidated bid solicitation and product testing. These programs also facilitate the sharing of information and expertise about commodities and services being procured and often attract more competition and reduce administrative costs.

Brevard County also participates in other intergovernmental cooperative purchasing programs through the National Association of State Procurement Officials (NASPO), National Joint Purchasing Allianc (NJPA), Western State Contracting Alliance (WSCA) and U.S. Communities which offer local government's access to nationally solicited contracts that provide significant reductions in price and guaranteed delivery features.

Commodity contracts initiated by the State of Florida promote quality control, continuity and product standardization. The State of Florida bids present a cost savings, as those contracts executed in prior years and extended at the same pricing are not influenced by inflation. Likewise, the State of Florida evaluates each bid to ensure that the continuance of a contract is favorable prior to extension of the agreement.

OEM (Original Equipment Manufacturer) repair and/or parts vendors, or their exclusive authorized representatives, provide service, usually for heavy industrial equipment. Their services are not normally franchised to retailers but retained under the control of the OEM to ensure quality control and equipment reputation. Copies of authorization letters are on file at Purchasing Services. In addition to providing a high level of quality and longevity, use of OEM parts and service providers insures that equipment warranties are not diminished or voided.

Approval of this action will eliminate additional Board actions granting permission to purchase common items and services from differing Board agencies.

CLERK TO THE BOARD INSTRUCTIONS:

Provide copy to Department

ATTACHMENTS:

Description

No Attachments Available

REVIEWERS:

Department

Reviewer

Action

No Reviewers Available



Tammy Rowe, Clerk to the Board, 400 South Street • P.O. Box 999, Titusville, Florida 32781-0999

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September 20, 2017

MEMORANDUM

TO: Teresa Camarata, Central Services Department Director

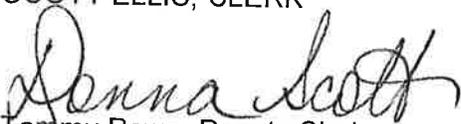
RE: Item II.C.4., Permission to Issue Open Purchase Orders (FY 2017/2018) for Approved Vendors of Record List

The Board of County Commissioners, in regular session on September 19, 2017, approved the use of State Contract, cooperative contracts, and other agency contracts as Vendors of Record List for Fiscal Year 2017/2018; approved the use of vendors determined to be the sole source for the products or services indicated; approved the issuance of blanket purchase orders; authorized the Chairman to execute contracts to those vendors, exceeding \$100,000; and approved competitive action in the event of unforeseen changes to the approved vendors and/or the cooperative purchasing programs. Enclosed is a copy of the Vendors of Record List for your action.

Your continued cooperation is greatly appreciated.

Sincerely yours,

BOARD OF COUNTY COMMISSIONERS
SCOTT ELLIS, CLERK

for 
Tammy Rowe, Deputy Clerk

/ds

Encl. (1)

cc: Finance
Budget

VENDORS OF RECORD LIST
 FY 2017/2018
 - Over \$100,000 Annually -

COMMODITY	EST.\$ ANNUALLY	VENDOR(S)	AGREEMENT EXPIRATION / OTHER	JUSTIFICATION
Sole/Single Source including original equipment manufacturer and sole authorized distributors				
AUTO, TRUCK, HEAVY EQUIPMENT, MOWER PARTS	\$150,000.00	NORTRAX EQUIPMENT, ROBINSON EQUIPMENT, KNAPHEIDE TRUCK EQUIPMENT SOUTHEAST, GREAT SOUTHERN EQUIPMENT	CONTINUING	Distributor - NORTRAX: SOLE AUTHORIZED DISTRIBUTOR FOR COMPACTION AMERICA (BOMAG) PRODUCTS, JOHN DEERE AND GENUINE TIGER PARTS FOR BREVARD COUNTY, ROBINSON SOLE AUTHORIZED DEALER KUBOTA, BUSH HOG, HENRY MITCHEM EQUIPMENT, MASSEY FERGUSON; KNAPHEIDE - AUTHORIZED ADRIAN KNAPHEIDE, GRADALL HYDRAULIC EXCAVATOR DEALER FOR BREVARD COUNTY
EMERGENCY FUEL (DIESEL/GAS)	\$100,000.00	Watkins Oil	9/30/2018	Fuel during emergency events to supply the emergency generators, fuel etc.
GE LED TRAFFIC SIGNALS SALES AND SERVICE, GRIDSMART®, AND GLOBAL TRAFFIC TECH OPTICOM™ GPS SYSTEM PRODUCTS. TCS 12x12 INTERSECTION DISPLAY BOARD	\$100,000.00	TRANSPORTATION CONTROL SYSTEMS	CONTINUING	EXCLUSIVE DISTRIBUTOR FOR SALES AND SERVICE OF GE LED TRAFFIC SIGNALS, GLOBAL TRAFFIC TECH OPTICOM™ GPS SYSTEM, AND GRIDSMART® SYSTEM FOR ENTIRE STATE OF FLORIDA. OEM AND SOLE PROVIDER OF TCS 12x12 INTERSECTION DISPLAY BOARD.
GRADALL HYDRAULIC EXCAVATOR SERVICE AND PARTS	Parts, Supplies & Service: \$75,000; Equipment approved in adopted budget	GREAT SOUTHERN EQUIPMENT (GSX)	CONTINUING	ONLY AUTHORIZED DISTRIBUTOR FOR SALES, SERVICE, AND PARTS FOR GRADALL HYDRAULIC EXCAVATOR PRODUCTS, KAWASAKI LOADERS, KOBELCO EXCAVATORS, SAKAI COMPACTION EQUIPMENT, KAISER WALKING EXCAVATORS, CTP AFTER MARKET CAT PARTS IN CENTRAL AND SOUTHERN FLORIDA INCLUDING BREVARD COUNTY.
HACH INSTRUMENT AND CHEMISTRY BRANDS	\$100,000.00	HACH COMPANY	CONTINUING	OEM AND SOLE PROVIDER OF ALL HACH BRAND PRODUCTS
HEAVY EQUIPMENT AND PARTS, GENERATORS AND GPS SOFTWARE	Parts, Supplies and Service: \$375,000; Equipment approved in adopted budget	RING POWER CORPORATION	CONTINUING	SOLE AUTHORIZED DISTRIBUTOR CATERPILLAR PRODUCTS AND SERVICE FOR BREVARD COUNTY
LANDFILL POSI-SHELL * ENVIRONMENTAL COASTINGS	\$132,000.00	LSC Environmental Products, LLC	CONTINUING	MANUFACTURER AND SOLE SOURCE
LIBRARY DIGITAL MATERIALS (e-BOOKS, PERIODICALS)	\$175,000.00	OVERDRIVE	CONTINUING	MANUFACTURER AND SOLE PROVIDER OF OVERDRIVE DIGITAL LIBRARY SYSTEM
LIFEPAK® 15 DEFIBRILLATOR, AED PRODUCTS, & MAINTENANCE	\$200,000.00	PHYSIC-CONTROL, INC.	CONTINUING	SOLE SOURCE MANUFACTURE AND HAS NO AUTHORIZED DEALERS OR RESELLERS IN THE BREVARD COUNTY MARKET.
MOSQUITO CONTROL CHEMICALS	\$425,000.00	CLARKE MOSQUITO CONTROL	CONTINUING	MANUFACTURER AND SOLE SOURCE OF BIOMIST, DUET, MOSQUITO MIST, ANVIL, COCOBEAR, NATULAR, AND AN ALTOSID AUTHORIZED DISTRIBUTOR.
MOSQUITO CONTROL CHEMICALS	\$500,000.00	ADAPCO	CONTINUING	SOLE AUTHORIZED DISTRIBUTOR FOR DIBROM, AGNIQUE, FOURSTAR, AQUABAC, SPHERATAX, SCOURGE, BVA, ZENIVEX AND ALTOSID, DELTAGARD
MOSQUITO CONTROL CHEMICALS	\$220,000.00	UNIVAR USA	CONTINUING	MANUFACTURER AND SOLE DISTRIBUTOR OF MASTERLINE KONTROL, MASTERLINE AQUACONTROL, MASTERLINE LARVICIDE OIL, MASTERLINE BIFENTHRIN
PHARMACEUTICALS	\$100,000.00	AVENTIS (Merial), BAYER, PFIZER, GLAXO-KLINE, NORVARTIS, MERCK	CONTINUING	SOLE SOURCE WITHIN BREVARD COUNTY TO PROVIDE SERVICES
TORO TURF EQUIPMENT & IRRIGATION PARTS	\$100,000.00	WESCO TURF SUPPLY	CONTINUING	SOLE AUTHORIZED DISTRIBUTOR FOR TORO TURF EQUIPMENT AND PARTS AND IRRIGATION PARTS FOR BREVARD COUNTY; BOARD STANDARDIZATION RECEIVED FOR TORO IRRIGATION PARTS
TRAFFIC SIGNAL - ALPHA TECHNOLOGIES; RTC MANUFACTURING; POLARA ENGINEERING TRAFFIC PRODUCTS; DIALIGHT CORP.; CARMANAH; THK SECURITY PRODUCTS AND SENSYS NETWORKS EQUIPMENT	\$195,000.00	Temple Inc.	CONTINUING	SOLE AUTHORIZED DISTRIBUTOR IN STATE OF FLORIDA FOR ALPHA TECHNOLOGIES; RTC MANUFACTURING; POLARA ENGINEERING TRAFFIC PRODUCTS; DIALIGHT CORP.; CARMANAH NETWORK EQUIPMENT AND PRODUCTS, SENSYS NETWORKS, FCU SCHOOL ZONE SWITCH, AND TKH SECURITY PRODUCTS
VAC-CON SEWER TRUCK PARTS, AND SERVICE	\$34,000 for parts/service; \$430,000 Vac Con budgeted in FY 16/17 budget	SOUTHERN SEWER EQUIPMENT SALES (SSES)	CONTINUING	SOLE AUTHORIZED VAC-CON DEALER FOR SALES, PARTS AND SERVICE IN THE STATE OF FLORIDA, EXCLUDING PANHANDLE,
Water/Wastewater OVIVO USA, LLC EIMCO Process Equipment, Baker Process, EIMCO Water Technologies, Dorr-Oliver and Dorr-Oliver EIMCO Municipal Water and Wastewater Equipment and Parts	\$385,000.00	Ovivo USA, LLC DBA TSC-Jacobs	CONTINUING	SOLE AUTHORIZED DISTRIBUTOR FOR OVIVO USA, LLC'S EIMCO AND DORR-OLIVER EQUIPMENT AND PARTS
WATER/WASTEWATER SULZER ABS PUMPS AND PARTS	\$110,000.00	HYDRA SERVICES INC	CONTINUING	SOLE AUTHORIZED SUPPLIER FOR ALL SULZER ABS PRODUCTS FOR STATE OF FLORIDA, EXCLUDING COUNTIES OF SARASOTA, DESOTO, CHARLOTTE, GLADES, LEE, HENDRY, COLLIER, AND MONROE
WATER/WASTEWATER TELEMETRY EQUIPMENT BRISTOL SCADA INCLUDING COMPONENTS OF CONTROLWAVE PAC, MICRO RTUS AND OPEN BSI AND OPEN ENTERPRISE SOFTWARE	\$300,000.00	BRISTOL INC. / EMERSON PROCESS MANAGEMENT POWER & WATER SOLUTIONS, INC.	CONTINUING	OEM - BOARD STANDARDIZED EQUIPMENT 1991 - SOLE MANUFACTURER. SOLE AUTHORIZED ENTITY FOR SALES OF PRODUCTS TO ALL WATER AND WASTEWATER CUSTOMERS.

VENDORS OF RECORD LIST
 FY 2017/2018
 - Over \$100,000 Annually -

COMMODITY	EST.\$ ANNUALLY	VENDOR(S)	AGREEMENT EXPIRATION / OTHER	JUSTIFICATION
State Contracts, Cooperative Contracts and other Agency Contracts				
CARPET & FLOOR MATERIALS	\$100,000.00	TANDUS, Bentley Mills, Interface Americas, Mannington Commercial, Tlasland, Milliken, MOHAWK, SHAW,	2/16/2020	STATE OF FLORIDA #52700000-16-ACS
COMPUTER I.T. HARDWARE (DELL)	\$750,000.00	DELL MARKETING L.P.; 7 Other Vendors	3/31/2020	(WSCA) 43211500-WSCA-15-ACS MASTER PRICE AGREEMENT; BREVARD COUNTY CONTRACT CODE: WN05ACA
CONSTRUCTION, INDUSTRIAL, AGRICULTURAL, & LAWN EQUIPMENT	\$200,000.00	WESCO TURF SUPPLY FOR TORO PRODUCTS PRIMARY; RING POWER FOR FECON PRODUCTS; JOHN DEERE FOR DEERE PRODUCTS; STIHL FOR STIHL SOUTHEAST; OTHERS LISTED.	6/30/2020	State of Florida D.F.S #21100000-15-1
CURED-IN-PLACE PIPE LINING OF SANITARY SEWERS	\$3,000,000.00	Insituform Technologies, LLC	5/28/2019	Miami-Dade Contract # S-866
SLIP LINING REHAB	\$162,000.00			
FENCING	\$155,000.00	ALL-RITE, COMMERCIAL FENCE CONTRACTORS, EAST COAST FENCE	3/15/2019	SCHOOL BOARD OF BREVARD COUNTY ITB#16-B-069-LU
FIRE EQUIPMENT & SUPPLIES	\$185,000.00	Ten-8; TechnicalRescue.com; Team Equipment; NAFECO; MES; Henry Schein; Fisher Scientific; Bennett Fire	6/30/2018	LAKE COUNTY CONTRACT #17-0606
FUEL (DIESEL/GAS)	\$4,000,000.00	Glover Oil	12/11/2017	COOPERATIVE BID, SCHOOL BOARD # 14-085-DR
FURNITURE OFFICE AND FILES (Steel Case Inc.)	\$100,000.00	AMERICAN BUSINESS INTERIORS (PRIMARY VENDOR UTILIZED HON. HERMAN, MILLER, KIMBALL, NATIONAL OFFICE - OTHERS LISTED);	3/1/2020	STATE CONTRACT #425-001-12-1
GENERAL CONTRACTOR SERVICES	Repair/Maintenance/CIP Projects approved in adopted budget.	C&D, CANAVERAL, DOUG WILSON, HEARD, IVEY'S, SOUTHLAND, W&J CONSTRUCTION	5/14/2018	SCHOOL BOARD RFP# 13-P-039-KR
HARDWARE, MRO EQUIPMENT AND FACILITIES MAINTENANCE SUPPLIES	\$175,000.00	FASTENAL, LAWSON, LOWES, Home Depot (primary vendors, others listed may be utilized); Grainger	3/31/2018	THE COOPERATIVE PURCHASING NETWORK (TCPN) #R142101 (Fastenal), R142103 (Lawson), R142104 (Lowe's), R142105 (Kimball Midwest)
			12/30/2017	State Contract 450-000-11-ACS (Grainger)
HOUSEHOLD HAZARDOUS WASTE COLLECTION, PACKAGING, TRANSPORTATION AND DISPOSAL SVC	\$102,000.00	EQ The Environmental Quality Co.	3/31/2020	Hillsborough County ITB #7955
IT Staff Augmentation Services	\$300,000.00	MISCELLANEOUS	2/28/2019	STATE OF FLORIDA Contract # 80101507-SA-15-01
LABORATORY SERVICES	\$275,000.00	PACE ANALYTICAL; FLOWERS CHEMICAL LABS	3/6/2018	City of Palm Bay 07-0-2014
			10/15/2017	Palm Beach SW Authority #13-242
LIBRARY MATERIALS AND BOOKS	\$1,600,000.00	BAKER & TAYLOR, BRODART, (GALE) CENGAGE, DAVIDSON TITLES, BARNES & NOBLE, EBSCO, JR. LIBRARY GUILD (MT LIBRARY SERVICES), Other various vendors; DEMCO	5/31/2020; 10/09/2018	STATE OF FLORIDA CONTRACT #55101500-ACS-17; SCHOOL DISTRICT OF OSCEOLA COUNTY FLORIDA SDOC-15-B-0130LK
OFFICE SUPPLY	\$180,000.00	OFFICE DEPOT, STAPLES ADVANTAGE, INDEPENDENT STATIONERS	10/17/2019	City of Taramac #13-23R
			4/17/2022	STATE OF FL CONTRACT #44111513-17-01
			6/1/2019	NATIONAL JOINT POWERS ALLIANCE (NJPA) #010615-SCC
			2/28/2018	TCPN #R141703
PLUMBING SUPPLIES	\$250,000.00	APPLE SPECIALTIES, BEST PLUMBING SPECIALTIES, FERGUSON ENTERPRISES, GLOBAL EQUIPMENT CO, GORMAN COMPANY (HAJOCA CORP), INTERLINE BRANDS, INC., PALM BEACH LANDSCAPE SUPPLY, SITE ONE LANDSCAPE SUPPLY	2/28/2020	BREVARD COUNTY SCHOOL BOARD COOPERATIVE BID #17-B-048-OC
PREFABRICATION CONCRETE RESTROOMS	CIP Projects approved in adopted budget.	CXT, Inc.	4/14/2021	NATIONAL JOINT POWERS ALLIANCE (NJPA) #030117-CXT
PUMP & MOTOR REPAIR SERVICES	\$165,000.00	Florida Armature Works, Inc.	1/26/2019	TOHO WATER AUTHORITY #IFB-16-024
PUMP & DEWATERING PARTS	\$100,000.00	THOMPSON PUMP & MFG	4/10/2016	NATIONAL JOINT POWERS ALLIANCE (NJPA) #031014-TPI1
RADIO MAINTENANCE & REPAIR, 800 MHz	\$500,000.00	Harris Co. c/o Communications International	6/30/2021	FL STATE CONTRACT 725-001-01-1 Sole Authorized Distributor for MA-COM1
RESEARCH LABORATORY SUPPLIES	\$100,000.00	FISHER SCIENTIFIC	2/12/2020	STATE OF FLORIDA #411-20000-15-ACS
		FISHER SAFETY	6/30/2018	US Communities #C15-JL-12
SODIUM HYPOCHLORITE	\$250,000.00	Odyssey Manufacturing #4444	12/31/2017	Tampa Bay Water #2015-042
TIRES & SERVICES	\$450,000.00	Goodyear; Bridgestone, Continental, Goodyear, Michelin, Trelleborg	2/28/2019	FL SHERIFF'S ASSOCIATION (FSA) Bid #15/17-07-0220
			3/31/2019	STATE OF FLORIDA CONTRACT #863-000-10-1
VEHICLES (LIGHT TRUCKS, VANS, CARS, UTILITY)	Vehicles approved in adopted budget.	FY 2017/18 vendors to be determined	9/30/2018	FLORIDA SHERIFFS ASSOCIATION CONTRACTS: FSA17-VEL25.0, POLICE RATED, ADMINISTRATIVE, UTILITY VEHICLES, TRUCKS & VANS; FSA17-VEH15.0, CAB & CHASSIS TRUCKS & OTHER FLEET EQUIPMENT
		Duval Ford, LLC; Hub City Ford-Mercury, Inc.; Tampa Truck Center	9/30/2021	FL STATE CONTRACT 25101600-16-1
VEHICLES, CARS, VANS, SUVs, AND LIGHT TRUCKS		Alan Jay Chevrolet Buick GMC Cadillac	1/17/2021	NATIONAL JOINT POWERS ALLIANCE (NJPA) #120716-NAF
WATER/WASTEWATER TREATMENT CHEMICALS	\$150,000.00	Allied Universal Corp.; Odyssey Manufacturing	12/31/2017	CITY OF COCOA # B-17-04-COC; TAMPA BAY WATER #2015-042