



Agenda Report

2725 Judge Fran Jamieson
Way
Viera, FL 32940

Consent

F.15.

9/13/2022

Subject:

Approval of AT&T Switched Ethernet Service Pricing Schedule

Fiscal Impact:

None

Dept/Office:

Public Safety Group: Emergency Management

Requested Action:

It is requested that the Board of County Commissioners approve the contract with AT&T for switched ethernet services for the County's 9-1-1 system and authorize the County Manager to sign the contract, subject to approval by the County Attorney's Office, Purchasing and Risk Management.

Futhermore, it is requested that the Board authorize the County Manager to execute any additional changes, amendments, documents, administrative or budget change requests, subject to approval by the County Attorney's Office, Risk Management and purchasing.

Summary Explanation and Background:

The new pricing schedule provides a cost savings of \$608,286.00 over the life of the contract, lowering the monthly costs to \$13,608.00, which results in a total five-year cost of \$816,480.00. The term of the contract will be effective from 2022 to 2027.

The Board approved the current five-year pricing schedule in 2016 with a monthly cost of \$23,746.10, or a total five-year cost of \$1,424,766.00.

AT&T's ethernet service is the dedicated IP infrastructure for transporting 9-1-1 call data, voice, text, and video from the host locations to and between the eleven Public Safety Answering Points(PSAPs). Each PSAP and host site has two building entry points and geo-diverse paths to minimize the data loss risk. The RealTime Class of Service (COS) for the 250 Mbps and the 20 Mbps Committed Information Rate (CIR) provides the highest prioritization and performance to meet the accepted availability standard for emergency response systems

Clerk to the Board Instructions:

Please have the County Manager sign and return the original to John Scott, Director, Emergency Management, 1746 Cedar Street, Rockledge, FL.

**BREVARD COUNTY
BOARD OF COUNTY COMMISSIONERS**

CONTRACT REVIEW AND APPROVAL FORM

SECTION I - GENERAL INFORMATION

1. Contractor: AT&T Corp		2. Amount: \$820,000.00	
3. Fund/Account #: 1380/285500/5340000		4. Department Name: Emergency Management	
5. Contract Description: Ethernet service from 9-1-1 host sites to 9-1-1 Public Safety Answering Points (PSAPs)			
6. Contract Monitor: Heather Musolf		8. Contract Type: SERVICES	
7. Dept/Office Director: Emergency Management/John Scott			
9. Type of Procurement: Sole / Single Source			

SECTION II - REVIEW AND APPROVAL TO ADVERTISE

APPROVAL

COUNTY OFFICE	YES	NO	SIGNATURE
User Agency	<input type="checkbox"/>	<input checked="" type="checkbox"/>	
Purchasing	<input type="checkbox"/>	<input type="checkbox"/>	
Risk Management	<input type="checkbox"/>	<input type="checkbox"/>	
County Attorney	<input type="checkbox"/>	<input type="checkbox"/>	

SECTION III - REVIEW AND APPROVAL TO EXECUTE

APPROVAL

COUNTY OFFICE	YES	NO	SIGNATURE
User Agency	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<div>Scott, John</div> <small>Digitally signed by Scott, John Date: 2022.08.29 15:25:42 -04'00'</small>
Purchasing	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<div>Bowers, Mary</div> <small>Digitally signed by Bowers, Mary Date: 2022.09.07 10:35:58 -04'00'</small>
Risk Management	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<div><i>Summer K. Wyllie-Vitt</i></div> <small>Digitally signed by Wyllie-Vitt, Summer Date: 2022.09.07 08:31:50 -04'00'</small>
County Attorney	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<div>Powers, Melissa</div> <small>Digitally signed by Powers, Melissa Date: 2022.09.02 15:39:23 -04'00'</small>

SECTION IV - CONTRACTS MANAGEMENT DATABASE CHECKLIST

CM DATABASE REQUIRED FIELDS	Complete ✓
Department Information	<input type="checkbox"/>
Department	<input type="checkbox"/>
Program	<input type="checkbox"/>
Contact Name	<input type="checkbox"/>
Cost Center, Fund, and G/L Account	<input type="checkbox"/>
Vendor Information (SAP Vendor #)	<input type="checkbox"/>
Contract Status, Title, Type, and Amount	<input type="checkbox"/>
Storage Location (SAP)	<input type="checkbox"/>
Contract Approval Date, Effective Date, and Expiration Date	<input type="checkbox"/>
Contract Absolute End Date (No Additional Renewals/Extensions)	<input type="checkbox"/>
Material Group	<input type="checkbox"/>
Contract Documents Uploaded in CM database (Contract Form with County Attorney/ Risk Management/ Purchasing Approval; Signed/Executed Contract)	<input type="checkbox"/>
"Right To Audit" Clause Included in Contract	<input type="checkbox"/>
Monitored items: Uploaded to database (Insurance, Bonds, etc.)	<input type="checkbox"/>



September 14, 2022

MEMORANDUM

TO: John Scott, Emergency Management Director

RE: Item F.15., AT&T Switched Ethernet Service Pricing Schedule

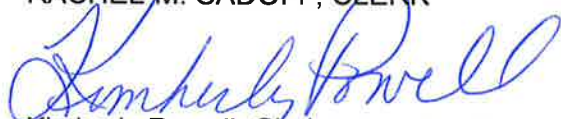
The Board of County Commissioners, in regular session on September 13, 2022, approved and authorized the County Manager to execute Contract with AT&T for switched Ethernet services for the County's 9-1-1 system, subject to approval by the County Attorney's Office, Purchasing Services, and Risk Management; and authorized the County Manager to execute any additional changes, amendments, documents, administrative, or budget change requests, subject to approval by the County Attorney's Office, Risk Management, and Purchasing. Enclosed is an executed Contract.

Upon execution by AT&T, please return a fully-executed Contract to this office for inclusion in the official minutes.

Your continued cooperation is always appreciated.

Sincerely,

BOARD OF COUNTY COMMISSIONERS
RACHEL M. SADOFF, CLERK


Kimberly Powell, Clerk to the Board

Encl. (1)

/tr

cc: Contracts Administration
County Manager



**AT&T SWITCHED ETHERNET SERVICESM (INTRASTATE)
PRICING SCHEDULE PROVIDED PURSUANT TO CUSTOM TERMS**

AT&T MA Reference No. 110834UA

AT&T Contract ID No. ASEGT0F9AV

Customer	AT&T
Board of County Commissioners, Brevard County, Florida Street Address: 2725 Judge Fran Jamison Way City: Viera State/Province: FL Zip Code: 32940 Country: USA	The applicable AT&T Service-Providing Affiliate(s)
Customer Contact (for Notices)	AT&T Contact (for Notices)
Name: Heather Musolff Title: 911 Coordinator Street Address: 2725 Judge Fran Jamison Way City: Viera State/Province: FL Zip Code: 32940 Country: USA Telephone: 321 637-5431 Email: heather.musolff@brevardfl.gov	Name: Camilla martin Street Address: 12150 Research Pkwy City: Orlando State/Province: FL Zip Code: 32826 Country: USA Telephone: 407 455-1649 Email: camilla.martin@att.com Sales/Branch Manager: Parsons SCVP Name: Lindborg Sales Strata: SLED Sales Region: US With a copy (for Notices) to: AT&T Corp. One AT&T Way Bedminster, NJ 07921-0752 ATTN: Master Agreement Support Team Email: mast@att.com
AT&T Solution Provider or Representative Information (if applicable) <input type="checkbox"/>	
Name: Company Name: Agent Street Address: City: State: Zip Code: Country: USA Telephone: Email: Agent Code	

This Pricing Schedule for the service(s) identified below ("Service") is part of the Agreement referenced above. Customer requests that its identity be kept confidential and not be publicly disclosed by AT&T or by any regulatory commission, unless required by law.

Customer acknowledges and certifies that the interstate traffic (including Internet and international traffic) constitutes **ten percent (10%) or less** of the total traffic on any Service. Internet and International traffic are always considered interstate. The nature of the traffic, not merely the physical endpoints of the facility, determines whether the Port is Interstate or Intrastate.

On the Effective Date, this Pricing Schedule will supersede and replace all existing or prior agreement(s) for the Service identified in Attachment A.

Customer (by its authorized representative)	AT&T (by its authorized representative)
By: <i>Frank Abbate</i>	By:
Printed or Typed Name: Frank Abbate	Printed or Typed Name:
Title: County Manager	Title:
Date: 09/13/2022	Date:

For AT&T internal use only:

Contract Ordering and Billing Number (CNUM):

WK# - TCAL and ILEC - Intrastate -TBD	For AT&T Administrative Use Only
Please sign by 04/06/2017	Pricing Schedule No. _____ Original Effective Date: _____

AT&T SWITCHED ETHERNET SERVICESM (Intrastate)
Pricing Schedule Provided Pursuant to Custom Terms

1. SERVICE, SERVICE PROVIDER(S) and SERVICE PUBLICATION(S)

Service	AT&T Switched Ethernet Service SM	
Service Provider(s)	Service Publication (incorporated by reference)	Service Publication Location (URL)
AT&T Florida	AT&T Switched Ethernet Service Guide	http://cpr.att.com/pdf/commonEthServGuide.html

2. PRICING SCHEDULE TERM, EFFECTIVE DATES

Pricing Schedule Term	60 months
Start Date of Minimum Payment Period, per Service Component	later of the Effective Date or installation of the Service Component
Rate Stabilization per Service Component	Rates as specified in this Pricing Schedule for each Service Component are stabilized until the end of its Minimum Payment Period.
Pricing following the end of Minimum Payment Period	non-stabilized prices as modified from time to time in applicable Service Publication or, if there is no such pricing, the pricing in this Pricing Schedule

3. MINIMUM PAYMENT PERIOD

Service Components	Percentage of Monthly Recurring Rate Applied for Calculation of Early Termination Charges*	Minimum Payment Period per Service Component
CIR/CoS	50% plus any unpaid or waived non-recurring charges	Until the end of the Minimum Payment Period for the associated Customer Port Connection
All other Service Components	50% plus any unpaid or waived non-recurring charges	60 months
* Early termination charges shall not exceed the total amount of monthly recurring charges for the remainder of the Minimum Payment Period.		

4. ADDS; MOVES; and UPGRADES

4.1 Adds

Orders for Service Components (other than CIR/CoS*) in excess of quantities listed Section A-1 of Attachment(s) A ("Adds") permitted only as specified below:				
Service Components Permitted for Adds	Site(s) Permitted for Adds	Monthly Recurring Rates	Non-recurring Charges	Additional Requirements
All Service Components listed in Attachment(s) A	Site(s) listed in Attachment(s) A plus any other Site(s) in AT&T service areas in states included in Attachment(s) A	As provided in Attachment(s) A	As provided in Attachment(s) A, plus any additional special construction charges that may be assessed	Each Add will have its own Minimum Payment Period
* For any permitted Add, Customer may order any CIR/CoS described in section 4.3.2, <u>Pricing for Service Reconfiguration - Increase in CIR or CoS</u> , at the rates set forth therein.				

4.2 Moves

Per applicable Service Publication

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Please sign by 04/06/2017	Pricing Schedule No. _____ Original Effective Date: _____

AT&T SWITCHED ETHERNET SERVICESM (Intrastate)
Pricing Schedule Provided Pursuant to Custom Terms

4.3 Upgrades

4.3.1 Customers may upgrade their CIR to a higher speed without incurring Termination Charges, if such increases do not require physical changes to AT&T's equipment or connections at Customer Site(s). In addition, customers may upgrade their Class of Service without incurring Termination Charges provided the upgrade does not include any reduction in the customer's existing CIR.

4.3.2 Pricing for Service Reconfiguration - Increase in CIR or CoS*

Service Components	Monthly Recurring Rate and Non-recurring Charges
Committed Information Rate (CIR) or Class of Service (CoS) specified in Attachment A	As specified in Attachment A
Committed Information Rate (CIR) or Class of Service (CoS) not specified in Attachment A	59 % discount off of the Service Publication monthly recurring rates then in effect for the increased CIR/CoS for the EPP term equal to the Minimum Payment Period of the associated Customer Port Connection, or if no such EPP term exists then the next shorter EPP term
*only increases which do not require physical changes to AT&T's equipment or connections at Customer Site(s)	

5. WAIVERS

Waived Charges
Non-recurring Charge waivers, if any, will apply as identified in Attachment A.

6. RATES AND CHARGES; QUANTITIES; INITIAL SITE AND SERVICE CONFIGURATION

See Attachment(s) A. This Pricing Schedule is Customer's order for any new Services shown on Attachment(s) A.

7. SPECIAL TERMS, CONDITIONS or OTHER REQUIREMENTS

7.1 Accelerated Discount

	Accelerated Discount	Liability upon early termination of any Service Component
Special Construction Charges Discount	\$72,778.16	100% of the accelerated discount divided by the number of months in the Pricing Schedule Term multiplied by the number of months remaining in the Pricing Schedule Term at date of termination

7.2 Customer may Add or Upgrade sites by contract amendment or by Customer Work Order (via Letter, Purchase Order or email from a customer-authorized person) that references this contract and includes the information set forth in Attachment B. Customer Work Orders are subject to the terms, rates and charges provided herein, and are subject to service availability and AT&T order acceptance.

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Please sign by 04/06/2017

For AT&T Administrative Use Only

Pricing Schedule No. _____

Original Effective Date: _____

AT&T SWITCHED ETHERNET SERVICESM (Intrastate)
Pricing Schedule Provided Pursuant to Custom Terms

ATTACHMENT A – FLORIDA

RATES and CHARGES; INITIAL SERVICE COMPONENTS, SITE and SERVICE CONFIGURATION
BREVARD COUNTY

A-1 Rates and Charges; Initial Quantities

Service Components / USOC	Quantity New	Quantity Existing	Billed Monthly Recurring Rate (MRR), per unit	Total Billed Monthly Recurring Rate (Qty x MRR)	Standard Non-recurring Charge (NRC)*, (New Service Components only), per unit	Billed Non-recurring Charge (NRC)*, (New Service Components only), per unit	Total Billed Non-recurring Charge (Qty New x Billed NRC)
Customer Port Connection - 100 Mbps / Basic / OEM1M	1	0	\$200.00	\$200.00	\$1,925.00	\$0.00	\$0.00
Customer Port Connection - 1 Gig / Basic / OEM1G	24	0	\$350.00	\$8,400.00	\$2,100.00	\$0.00	\$0.00
20Mb CIR / RealTime - Basic Only / OEM2O	21	0	\$483.80	\$10,159.80	\$150.00	\$0.00	\$0.00
250Mb CIR / RealTime - Basic Only / OEM2F	4	0	\$657.20	\$2,628.80	\$150.00	\$0.00	\$0.00
Diverse Access / OEMDA	23	0	\$102.50	\$2,357.50	\$600.00	\$0.00	\$0.00
TOTAL billed MRR and NRC for Service Components and Quantities listed above:				\$23,746.10			\$0.00
*Any difference between the standard NRC and the billed NRC has been waived.							
Charges for special construction, if needed, may also apply.							
If any CIR or CoS is decreased before the end of the Minimum Payment Period, early termination charges will not apply; the MRR for the new CIR or CoS will be the then-current Service Publication rate for the EPP term equal to the Minimum Payment Period or if no such EPP term exists then the next shorter EPP term.							

A-2 Minimum Quantity New Commitment

Required Installation Date	Monthly Shortfall Charge
Within six (6) months after the Effective Date, excluding AT&T delay	50% of MRR (partial months prorated) for each "Quantity New" Service Component not installed by Required Installation Date until installed or, if not installed, until the end of the Pricing Schedule Term

A-3 Initial New and Existing Sites and Service Configuration

Table 1 - Complete a line for each Customer Port Connection.

Port ID #	Street Address	City	State	New or Existing Service
1	20 S ORLANDO AV	COCO BEACH	FL	New
2	40 CHEYENNE CT	IND HR BCH	FL	New
3	1776 JACK OATES BLVD	ROCKLDGE	FL	New
4	700 S PARK AV	TSVL	FL	New
5	1226 W KING ST	COCO	FL	New
6	510 CINNAMON DR	SAT BCH	FL	New
7	701 S BABCOCK ST	MELB	FL	New
8	130 MALABAR RD SE	PALM BAY	FL	New
9	220 FIFTH AV	INDLNTIC	FL	New

ROME SR#: 1-4J3TRG9
MP618D 05.06.2016 RLR #: 757045v6

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Please sign by 04/06/2017

For AT&T Administrative Use Only

Pricing Schedule No. _____

Original Effective Date: _____

AT&T SWITCHED ETHERNET SERVICESM (Intrastate)
Pricing Schedule Provided Pursuant to Custom Terms

Port ID #	Street Address	City	State	New or Existing Service
10	1100 JOHN GLENN BLVD	TSVL	FL	New
11	2725 JUDGE FRAN JAMIESON WAY	MELB	FL	New
12	45 N MAGNOLIA AV	ORL	FL	New
13	1746 CEDAR ST	ROCKLDGE	FL	New
14	20 S ORLANDO AV	COCO*BCH	FL	New
15	40 CHEYENNE CT	IND HR BCH	FL	New
16	1776 JACK OATES BLVD	ROCKLDGE	FL	New
17	700 S PARK AV	TSVL	FL	New
18	1226 W KING ST	COCO	FL	New
19	510 CINNAMON DR	SAT BCH	FL	New
20	701 S BABCOCK ST	MELB	FL	New
21	130 MALABAR RD SE	PALM BAY	FL	New
22	220 FIFTH AV	INDLNTIC	FL	New
23	1100 JOHN GLENN BLVD	TSVL	FL	New
24	45 N MAGNOLIA AV	ORL	FL	New
25	1746 CEDAR ST	ROCKLDGE	FL	New

Table 2 – Service Components associated with Customer Port Connections identified above.

Port ID #	Customer Port Connection Speed	CIR Speed / Tier	Class of Service / Package	Regenerator
1	1 Gbps Basic	20 Mbps	Real-Time	N/A
2	1 Gbps Basic	20 Mbps	Real-Time	N/A
3	1 Gbps Basic	20 Mbps	Real-Time	N/A
4	1 Gbps Basic	20 Mbps	Real-Time	N/A
5	1 Gbps Basic	20 Mbps	Real-Time	N/A
6	1 Gbps Basic	20 Mbps	Real-Time	N/A
7	1 Gbps Basic	20 Mbps	Real-Time	N/A
8	1 Gbps Basic	20 Mbps	Real-Time	N/A
9	1 Gbps Basic	20 Mbps	Real-Time	N/A
10	1 Gbps Basic	20 Mbps	Real-Time	N/A
11	100 Mbps Basic	20 Mbps	Real-Time	N/A
12	1 Gbps Basic	250 Mbps	Real-Time	N/A
13	1 Gbps Basic	250 Mbps	Real-Time	N/A
14	1 Gbps Basic	20 Mbps	Real-Time	N/A
15	1 Gbps Basic	20 Mbps	Real-Time	N/A
16	1 Gbps Basic	20 Mbps	Real-Time	N/A
17	1 Gbps Basic	20 Mbps	Real-Time	N/A
18	1 Gbps Basic	20 Mbps	Real-Time	N/A
19	1 Gbps Basic	20 Mbps	Real-Time	N/A
20	1 Gbps Basic	20 Mbps	Real-Time	N/A
21	1 Gbps Basic	20 Mbps	Real-Time	N/A
22	1 Gbps Basic	20 Mbps	Real-Time	N/A
23	1 Gbps Basic	20 Mbps	Real-Time	N/A

WK# - TCAL and ILEC - Intrastate -TBD

Please sign by 04/06/2017

For AT&T Administrative Use Only

Pricing Schedule No. _____
Original Effective Date: _____

AT&T SWITCHED ETHERNET SERVICESM (Intrastate)
Pricing Schedule Provided Pursuant to Custom Terms

Port ID #	Customer Port Connection Speed	CIR Speed / Tier	Class of Service / Package	Regenerator
24	1 Gbps Basic	250 Mbps	Real-Time	N/A
25	1 Gbps Basic	250 Mbps	Real-Time	N/A

Table 3 – Features associated with Customer Port Connections identified above.

Port ID #	Add'l MAC Addresses	Alternate Serving Switch	Diverse Access	Advanced Access Failover	Enhanced Multicast
1	No	N/A	No	No	No
2	No	N/A	No	No	No
3	No	N/A	No	No	No
4	No	N/A	No	No	No
5	No	N/A	No	No	No
6	No	N/A	No	No	No
7	No	N/A	No	No	No
8	No	N/A	No	No	No
9	No	N/A	No	No	No
10	No	N/A	No	No	No
11	No	N/A	No	No	No
12	No	N/A	No	No	No
13	No	N/A	No	No	No
14	No	N/A	No	No	No
15	No	N/A	No	No	No
16	No	N/A	No	No	No
17	No	N/A	No	No	No
18	No	N/A	No	No	No
19	No	N/A	No	No	No
20	No	N/A	No	No	No
21	No	N/A	No	No	No
22	No	N/A	No	No	No
23	No	N/A	No	No	No
24	No	N/A	No	No	No
25	No	N/A	No	No	No

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Please sign by 04/06/2017	Pricing Schedule No. _____ Original Effective Date: _____

AT&T SWITCHED ETHERNET SERVICESM (Intrastate)
Pricing Schedule Provided Pursuant to Custom Terms

Attachment B – Customer Work Order

**Customer Work Order
to AT&T SWITCHED ETHERNET SERVICESM (ILEC Intrastate)**
Pricing Schedule Provided Pursuant to Custom Terms

AT&T MA Reference No. 110834UA
AT&T Contract ID No. ASE4B5ZP

Customer ("Customer")	AT&T ("AT&T")
BREVARD COUNTY	The applicable AT&T ILEC Service-Providing Affiliate

This is a Customer Work Order to add or change sites or services under the above referenced Pricing Schedule, last signed on _____, pursuant to section 7. The Minimum Payment Period in the Pricing Schedule shall continue in full force and in effect.

Applicable AT&T Service Provider: AT&T Florida

Table 1 - Complete a line for each Customer Port Connection.

Port ID #	Street Address	City	State	New or Existing Service
1			Florida	New
2			Florida	New

Table 2 – Associated Service Components to Customer Port Connections identified above.

Port ID #	Customer Port Connection Speed	CIR Speed	Class of Service / Package	Regenerator
1	[Select]	[Select]	[Select]	[Select]
2	[Select]	[Select]	[Select]	[Select]

Table 3 – Associated Features to Customer Port Connections identified above.

Port ID #	Add'l MAC Addresses	Alternate Serving Switch	Meet Point	Diverse Access	Advanced Access Failover	Enhanced Multicast
1	[Select]	[Select]	[Select]	[Select]	[Select]	[Select]
2	[Select]	[Select]	[Select]	[Select]	[Select]	[Select]

Table 4 – Meet Point (if applicable)

Connection Type	Connection Speed	Distance	Quantity	Location (LATA)
[Select]	[Select]	[Select]		
[Select]	[Select]	[Select]		

Authorized Customer Contacts

Contact Type	Name	Position	Telephone	Email
<i>Ordering</i>				
<i>Technical</i>				
<i>Site</i>				