



Agenda Report

2725 Judge Fran Jamieson
Way
Viera, FL 32940

Consent

F.6.

3/17/2026

Subject:

Approval Re: Standardization and Single Source of Detention Door Access Control System and Cell Door, Cell Door Frames and Locking Systems

Fiscal Impact:

Funding for the 300 POD door and operator replacements in the amount of \$1,286,386.83 is budgeted in the FY26 Operating and Capital Budget for Facilities Management and Correctional Impact Fees approved by the Board on August 12, 2025. Future purchases utilizing these single source determinations will be made in accordance with the thresholds established in Board Policy BCC-25 Procurement.

Dept/Office:

Public Works Department/Facilities and Central Services Department/Purchasing Services

Requested Action:

It is requested that the Board of County Commissioners: 1) approve the standardization and single source determination of the by Montgomery Technology, Inc. (MTI) control system, manufactured by MTI for the Detention Door Access Control System; 2) approve the standardization and single source determination of Montgomery Technology Systems, LLC (MTS) as the integrator for the Detention Door Access Control System and Detention Cell Door, Cell Door Frames, Controllers, and Locking Systems; 3) waive bidding procedures to procure MTI control system components and software and cell door, cell door frames and locking systems and ancillary items compatible with the MTI control system; and 4) authorize the County Manager to execute any contract-related documents, such as change orders, amendments, service agreements, or other administrative actions to initiate these single source procurements, subject to review and approval by the County Attorney's Office, Risk Management, and Purchasing Services.

Summary Explanation and Background:

Purchasing Services issued Invitation to Bid #B-6-22-70 for the Detention Center Cell Doors, Cell Door Frames, and Locking Systems to replace 294 existing cell doors, approximately 104 existing cell door frames, and 296 existing cell door locking systems at the Brevard County Jail. The bid was awarded to MTS on May 24, 2022, in the amount of \$2,191,000.00. The Bid required that the new electronically controlled cell door locking devices (doors and frames) must fully communicate with the existing Monitoring and Control Room. The Monitoring and Control Room head-end system was also manufactured by MTI. The touch screens, computers, main control server, controllers, locking boards, data converters, data decoders, programmable logic controllers, and card access systems currently operating at the County Jail are all part of the MTI system.

Board Policy BCC-25 allows for standardization when it is determined to be more cost-effective and in the best interest of the County. As stated in the Brevard County Procurement Manual, dated September 17, 2024, compatibility with existing equipment may justify waiving bidding procedures if the item meets the criteria of

a single source purchase (i.e., available from only one source and the only item capable of producing the desired results) or provides sufficient cost savings. Board approval is required to standardize materials, equipment, and/or services exceeding \$200,000.00. MTI is the single source manufacturer of the MTI control system, its components, and software currently used at the County Jail and courthouses. MTI sells their products through certified integrators who meet training, service, and support requirements. MTS is the only certified MTI integrator in the State of Florida.

There is currently a need to replace approximately 72 sliding doors and operators in the high-security 300 Pod at the County Jail. The existing doors will be replaced with the same hinged doors currently installed throughout the facility. MTS has provided a cost proposal for this work in the amount of \$1,286,386.83. The County has the option to utilize Owner Direct Purchase (ODP) to procure the materials to capture sales tax savings in the amount of \$29,989.00. Funding is provided in the Board-approved FY26 Operating and Capital Budget for Facilities Management in the amount of \$1,847,184.00, along with a portion of the Board-approved \$3,458,670.00 allocation of Correctional Impact Fees on August 12, 2025, for the cell lock system and 300 Pod doors and frames. This work would be authorized as a change order to the contract awarded to MTS under Bid #B-6-22-70.

Clerk to the Board Instructions:



Kimberly Powell, Clerk to the Board, 400 South Street • P.O. Box 999, Titusville, Florida 32781-0999

Telephone: (321) 637-2001
Fax: (321) 264-6972
Kimberly.Powell@brevardclerk.us

March 18, 2026

MEMORANDUM

TO: Marc Bernath, Public Works Director

RE: Item F.6., Standardization and Single Source of Detention Door Access Control System and Cell Door, Cell Door Frames and Locking Systems

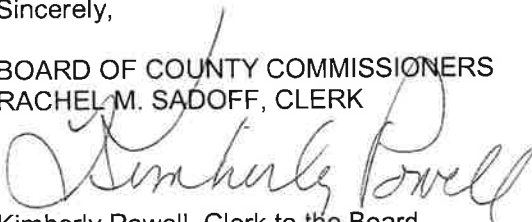
The Board of County Commissioners, in regular session on March 17, 2026, approved the standardization and single source determination by Montgomery Technician, Inc. (MTI) control system, manufactured by MTI for the Detention Door Access Control System; approved the standardization and single source determination of Montgomery Technology Systems, LLC (MTS) as the integrator for the Detention Door Access Control System and Detention Cell Door, Cell Door Frames, Controllers, and Locking Systems; waived bidding procedures to procure MTI control system components and software and cell door, cell door frames and locking systems, and ancillary items compatible with the MTI control system; and authorized the County Manager to execute any contact-related documents, such as change orders, amendments, service agreements, or other administrative actions to initiate these single source procurements, subject to review and approval by the County Attorney's Office, Risk Management, and Purchasing Services. Enclosed is the executed Approval Forms for MTI and MTS.

Upon Execution by Purchasing Manager, please return the fully-executed Approval Forms to this office for inclusion in the official minutes.

Your continued cooperation is always appreciated.

Sincerely,

BOARD OF COUNTY COMMISSIONERS
RACHEL M. SADOFF, CLERK


Kimberly Powell, Clerk to the Board

/ns

Encls. (2)

cc: Central Services
Purchasing Services
Facilities
Budget
Finance



**BREVARD COUNTY BOARD OF COUNTY COMMISSIONERS
SINGLE/SOLE SOURCE JUSTIFICATION AND APPROVAL FORM**

PLEASE FORWARD ALL REQUESTS TO: SingleSource@brevardfl.gov

Sole Source: The *ONLY* known supplier for unique products and services where no other options are available.
Single Source: Though there may be alternate sources for the product or service requested, circumstances dictate the use of the proposed vendor. (i.e., availability, timeliness, location, etc.)

PART I – GENERAL REQUESTOR INFORMATION

Date Submitted: 03/06/2026 Requesting Department: Public Works/Facilities

Requisition #: _____ Contact Person/Phone #: Skip Bell 350-9141

One-time Purchase ☐ // Annual Purchase ☒

Amount of Purchase: _____ (One time) // \$10,000.00 (Estimated annual amount)

PART II – RECOMMENDED VENDOR INFORMATION

Vendor/Contractor Name: Montgomery Technology, Inc. (MTI)

Vendor/Contractor Contact Name: Nathan Skipper

Vendor/Contractor Phone: (800) 392-8292

Vendor/Contractor Email: nathan@montgomerytechnology.com

PART III – SINGLE/SOLE SOURCE VALIDATION

1. Provide a detailed description of service/commodity to be provided by the vendor.

Montgomery Technology, Inc. (MTI) is the sole manufacturer of the Detention Door Access Control System (MTI system) installed at the County Jail and courthouses. MTI only provides their products through certified integrators who are trained and have a record of quality service and support. The MTI system is the standardized detention door access control system.

2. State why the recommended vendor is the only one capable of providing the required supplies and/or commodities. Include any back-up information or documentation that supports your recommendation. (Acceptable responses to this question will include strong pragmatic/technological information that supports the claim that there is only one vendor that can provide the services and/or commodities). Attach vendor letter and additional sheet if necessary.

MTI is the original equipment manufacturer (OEM) of the MTI system.

3. List any other sources that have been contacted and explain in detail why they cannot fulfill the County's requirements. (Responses to this section should include information pertaining to any research that was conducted to establish that the vendor is a sole source. Responses should include information pertaining to discussions with other potential suppliers, and why they were no longer being considered by the County).

Montgomery Technology Systems, LLC (MTS) was the awarded contractor for Bid B-4-18-38 Brevard County Detention Center Door Access Control Replacement. MTS was approved by the County to install the MTI control system for that project.

Check all entries below that apply to the proposed purchase which exempt formal competition. (More than one entry will apply to most sole source products/services requested).

- ☒ 1. SOLE SOURCE REQUEST IS FOR THE ORIGINAL MANUFACTURER OR PROVIDER. THERE ARE NO REGIONAL DISTRIBUTORS. (Attach the manufacturer's written communication that no regional distributors exist. Item no. 4 must also be completed.)
- ☐ 2. SOLE SOURCE REQUEST IS FOR THE ONLY STATE OF FLORIDA DISTRIBUTOR OF THE ORIGINAL MANUFACTURER OR PROVIDER. (As a separate document, include the manufacturer's - not the distributor's - written certification that identifies all regional distributors. Item no. 4 must also be completed.)
- ☐ 3. THE PARTS/EQUIPMENT ARE NOT INTERCHANGEABLE WITH SIMILAR PARTS OF ANOTHER MANUFACTURER. PARTS ARE "DIRECT REPLACEMENTS" PARTS/COMPONENTS FOR EXISTING EQUIPMENT.
- ☒ 4. THIS IS THE ONLY KNOWN ITEM OR SERVICE THAT WILL MEET THE SPECIALIZED NEEDS OF THIS DEPARTMENT OR PERFORM THE INTENDED FUNCTION.
- ☐ 5. THE PARTS/EQUIPMENT REQUIRED FROM THIS SOURCE ARE TO PERMIT STANDARDIZATION. (Attach separate memorandum describing the basis for standardization request.)
- ☐ 6. NONE OF THE ABOVE APPLIES. A DETAILED EXPLANATION AND JUSTIFICATION FOR THIS SOLE SOURCE REQUEST IS CONTAINED IN AN ATTACHED MEMORANDUM.

PART IV – CERTIFICATION AND APPROVALS

I have reviewed the following Single/Sole Source justification and concur with the request, fully understanding the implications of Section 838.22, Florida Statutes:

(2) "It is unlawful for a public servant or a public contractor who has contracted with a governmental entity to assist in a competitive procurement to knowingly and intentionally obtain a benefit for any person or to cause unlawful harm to another by circumventing a competitive solicitation process required by law or rule through the use of a sole-source contract for commodities or services."

(3) "It is unlawful for any person to knowingly agree, conspire, combine, or confederate, directly or indirectly, with a public servant or a public contractor who has contracted with a governmental entity to assist in a competitive procurement to violate subsection (1) or subsection (2)."

(5) "Any person who violates this section commits a felony of the second degree, punishable as provided in sections. 775.082, 775.083, and 775.084, Florida Statutes."

Each undersigned individual hereby attests that he/she took part in the non-competitive procurement identified above, and has reviewed Chapter 838, Florida Statutes, as it relates to sole source contracts, and that he/she is independent of, and has no conflict of interest in, the entity evaluated and selected.

Requisitioner Signature: Scott, Jeanette Digitally signed by Scott, Jeanette
Date: 2026.03.06 10:33:31 -05'00' Date: _____

Requesting Department Director Signature: Bernath, Marc Digitally signed by Bernath, Marc
Date: 2026.03.06 11:41:49 -05'00' Date: _____

Purchasing Manager's approval: Mary Bowers Date: 03/25/2026

Assistant County Manager/County Manager Approval (as applicable-ACM \$50K-\$100K//County Manager \$100K-\$200K// BoCC \$200K-):

Jim Liesenfelt, County Manager

Date: MAR 17 2026

Sole Source Approval ID #: _____



The simpler the system, the higher the reliability

12/4/2025

Subject: Brevard Co. Detention Center, FL - MTI Control System Sole Source

To Whom It May Concern,

Montgomery Technology, Inc. is the sole source manufacturer of the MTI control system, its components, and software.

Montgomery Technology Systems, LLC (MTS) is the only certified MTI integrator for Florida.

If you have any questions, or would like further information, please do not hesitate to call us.

Sincerely,

A handwritten signature in blue ink, appearing to read "Nathan Skipper".

Nathan Skipper
Vice President
(w) 800-392-8292
(e) nathan@montgomerytechnology.com



**BREVARD COUNTY BOARD OF COUNTY COMMISSIONERS
SINGLE/SOLE SOURCE JUSTIFICATION AND APPROVAL FORM**

PLEASE FORWARD ALL REQUESTS TO: SingleSource@brevardfl.gov

Sole Source: The *ONLY* known supplier for unique products and services where no other options are available.
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PART I – GENERAL REQUESTOR INFORMATION

Date Submitted: 03/06/2026 Requesting Department: Public Works/Facilities
Requisition #: _____ Contact Person/Phone #: Jeanette Scott/321-350-8316
One-time Purchase ☐ // Annual Purchase ☒
Amount of Purchase: _____ (One time) // \$1,000,000.00 (Estimated annual amount)

PART II – RECOMMENDED VENDOR INFORMATION

Vendor/Contractor Name: Montgomery Technology Systems, LLC (MTS)
Vendor/Contractor Contact Name: Nathan Skipper
Vendor/Contractor Phone: (800) 392-8292
Vendor/Contractor Email: nathan@montgomerytechnology.com

PART III – SINGLE/SOLE SOURCE VALIDATION

1. Provide a detailed description of service/commodity to be provided by the vendor.

Montgomery Technology Systems, LLC (MTS) will provide services for the Detention Door Access Control System (MTI system) and for Cell Door, Cell Door Frames and Locking Systems at the County Jail and courthouses. MTI only provides their products through certified integrators who are trained and have a record of quality service and support.

2. State why the recommended vendor is the only one capable of providing the required supplies and/or commodities. Include any back-up information or documentation that supports your recommendation. (Acceptable responses to this question will include strong pragmatic/technological information that supports the claim that there is only one vendor that can provide the services and/or commodities). Attach vendor letter and additional sheet if necessary.

MTS is the only certified MTI integrator in Florida.

3. List any other sources that have been contacted and explain in detail why they cannot fulfill the County's requirements. (Responses to this section should include information pertaining to any research that was conducted to establish that the vendor is a sole source. Responses should include information pertaining to discussions with other potential suppliers, and why they were no longer being considered by the County).

For Cell Door, Cell Door Frames and Locking Systems, MTS was the awarded contractor for Bid B-6-22-70. They are the most familiar with the existing electronic door controls at the County Jail. For additional work associated with the MTI system, cell door, cell door frames, and locking systems, it is more cost effective to use the only certified MTI integrator in Florida.

Check all entries below that apply to the proposed purchase which exempt formal competition. (More than one entry will apply to most sole source products/services requested).

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Requisitioner Signature: Scott, Jeanette Digitally signed by Scott, Jeanette
Date: 2026.03.06 10:21:18 -05'00' Date: _____

Requesting Department Director Signature: Bernath, Marc Digitally signed by Bernath, Marc
Date: 2026.03.06 11:43:06 -05'00' Date: _____

Purchasing Manager's approval: Mary Bowers Date: 03/25/2026

Assistant County Manager/County Manager Approval (as applicable--ACM \$50K-\$100K//County Manager \$100K-\$200K// BoCC \$200K<):

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