

Meeting Date
9/19/17



AGENDA	
Section	Presentation
Item No.	I.A.

**AGENDA REPORT**  
*BREVARD COUNTY BOARD OF COUNTY COMMISSIONERS*

SUBJECT:		Presentation by The Brevard Health Alliance, Inc.						
DEPT/OFFICE:		The Brevard Health Alliance, Inc.						
Requested Action:								
Opportunity to make a presentation to the County Commissioners.								
Summary Explanation & Background:								
<p>This presentation is an overview of the services provided to our community by The Brevard Health Alliance, Inc.</p> <p>Presenters:          Lisa Gurri, Chief Executive Officer          Maegen Anderson, Chief Operating Officer          Austin Helton, Chief Financial Officer</p> <p>A brief PowerPoint Presentation will be included.</p>								
Clerk to the Board instruction:								
Exhibits Attached								
Contract /Agreement (If attached):		Reviewed by County Attorney	Yes	<input type="checkbox"/>	No	<input type="checkbox"/>	PR	<input type="checkbox"/>
County Manager		Interim Assistant County Manager		Department Director / Extension				
Frank Abbate		Jim Liesenfelt						
		Assistant County Manager						
		John Denninghoff						



Tammy Rowe, Clerk to the Board, 400 South Street • P.O. Box 999, Titusville, Florida 32781-0999

Telephone: (321) 637-2001  
Fax: (321) 264-6972  
Tammy.Rowe@brevardclerk.us

September 20, 2017

MEMORANDUM

TO: Frank Abbate, County Manager

RE: Item I.A., Presentation by The Brevard Health Alliance, Inc.

The Board of County Commissioners, in regular session on September 19, 2017, acknowledged Presentation given by Lisa Gurri, providing an overview of services provided to the community by The Brevard Health Alliance, Inc.

Your continued cooperation is greatly appreciated.

Sincerely yours,

BOARD OF COUNTY COMMISSIONERS  
SCOTT ELLIS, CLERK

*for Denna Scott*  
Tammy Rowe, Deputy Clerk  
/dt



Brevard **HEALTH** Alliance  
INCORPORATED



## Early Years 2003-2005

- Health First operated program H.O.P.E.
  - 2 Clinics
  - Mobile Unit
- 6,500 annual encounters
- 18 Employees
- Provided Acute Care for Uninsured Adults
- In 2005, New Access Point Grant was funded to create BHA



# Brevard County BHA Clinics



## BHA Clinics

- Barton Commons (Rockledge)
- Malabar
- Melbourne
- Palm Bay
- Port St. John
- Sarno (Melbourne)
- Titusville
- Mobile Units

Brevard Health Alliance, Inc.  
Sarno Administrative Offices

Brevard County, Florida's ONLY Federally Qualified Health Center



# Patient Services

- Family Medical Care
- Pediatric Medical Care
- Adult Emergency Dental Care
- Pediatric Dental Care
- Behavioral Health Care
- Women's Health Care (OB/GYN)
- Medication Assistance Program



## What Makes BHA Different?

### Sliding Fee Scale for Uninsured Patients

#### Patient Insurance Mix:

- 32% Uninsured
- 49% Medicaid
- 10% Medicare
- 6% ACA Insurance Products
- 3% Traditional Commercial Insurance (mostly Children)



## 2016 Operations Snapshot

Total Patients: 46,409

Medical Encounters: 153,518

Dental Encounters: 18,520

Behavioral Health Encounters: 12,769

ED Navigator Encounters: 21,821

Case Management Encounters: 13,049

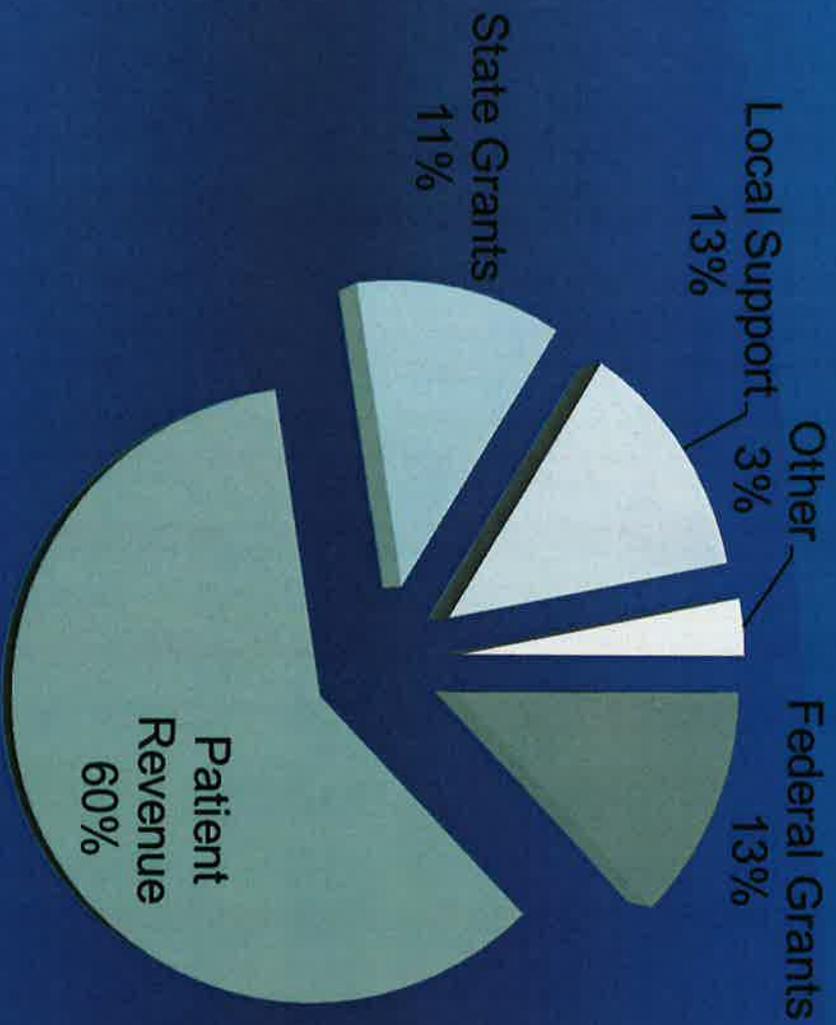
Total Number of Employed Providers: 56

Total Number of Employees: 290

Total Annual Budget: \$28,000,000



# Revenue by Type





# What has BHA done for our community?

Since March 7, 2005, BHA has:

## Visits Provided:

- Over 819,50 Medical
- Over 108,200 Case Management
- Over 65,700 Nurse
- Over 68,300 Dental
- Over 42,750 Behavioral Health

Over **105,000** patients served

## Enabled our patients to receive:

- Over \$ 53,372,750 in free diagnostics through Health First, Wuesthoff, Parrish Medical Center & Space Coast Health Foundation
- Over \$ 58,943,250 in free medications through various Medication Assistance Programs (MAPS)
- Over 4,400 In-Clinic Volunteer Physician Encounters

- Currently provides care at 7 locations and on 2 mobile units.
- Offers a **Primary Care Medical Home** including adult and pediatric medicine, behavioral health services, dental services, case management, MAPS.
- Reached **1,000,000** patient encounters in February 2017!



# BHA Mobile Units

Provides primary care services at various locations throughout Brevard County



Schedule posted on BHA's website

<http://www.bhachc.org/>