



Agenda Report

2725 Judge Fran Jamieson
Way
Viera, FL 32940

Consent

F.8.

5/3/2022

Subject:

Permission to Reject all Bids Received for B-4-22-69 / Mulching & Disposal Services for Yard Trash & Vegetative Waste (Off Site)

Fiscal Impact:

Bid Price of \$14.98/Ton with 19,500 Tons estimated: \$292,110.00 potential expense if awarded (does not include transportation costs)

Dept/Office:

Solid Waste Management

Requested Action:

It is requested the Board of County Commissioners approve the rejection of the bid received from sole bidder, Britton Industries, for B-4-22-69 / Mulching & Disposal Services for Yard Trash & Vegetative Waste (Off Site).

Summary Explanation and Background:

The Board of County Commissioners, in regular session on August 3, 2021, granted Purchasing Services approval to perform actions regarding the list of commodities and services for Fiscal Year 2021-2022; approved the solicitation of competitive bids, quotes and/or negotiated competitive agreements and award to the lowest, responsive, responsible and most qualified vendor(s), per Item F.10: Permission to Issue Annual Supply Bids, Proposals and Requests for Qualification (FY2021/2022) and/or Negotiate Competitive Agreements. This list included the service of Mulching & Disposal Services for Yard Trash & Vegetative Waste (Off Site).

In February 2022, the incumbent vegetative waste mulching and disposal contractor for the Sarno Road Landfill, Florida Recyclers of Brevard, notified Purchasing Services that they did not intend to implement the available time extensions on their contract and instead would allow it to expire. Therefore, on March 3, 2022, Purchasing Services advertised an Invitation to Bid B-4-22-69 / Mulching & Disposal Services for Yard Trash & Vegetative Waste (Off Site) on behalf of the Solid Waste Management Department. This bid opened on March 24, 2022. One bid was received from Britton Industries, of Vero Beach, FL. The bid received by the County from Britton Industries was for \$14.98/Ton with 19,500 Tons estimated: a \$292,110 potential expense if awarded.

BCC-25: Procurement allows for the provision of negotiations with bidders should less than two bids be received. After discussion with the Solid Waste Management Department, it was determined by staff not to enter into negotiations with the sole bidder. This was due to the fact that Britton Industries is located outside of Brevard County, which would require Brevard County to provide trucking services of the unprocessed vegetative waste to Vero Beach, which is the location of the service site offered by the vendor. This is in contrast to the location of Florida Recyclers, which is located adjacent to the Sarno Road Landfill. Vegetative

waste generated in the south portion of the County was previously delivered directly to Florida Recyclers by Waste Management for processing and disposal. This major location difference (46.5 miles further from the Sarno Road Landfill) would require substantial County operations to support transportation to Vero Beach and would not be sustainable due to long commutes, fuel expenses, wear on vehicles, or costs of third-party trucking. The estimated cost of transportation of vegetative waste to Vero Beach is \$544,050.00, in addition to the \$292,110.00 cost of vegetative waste processing and disposal for a total estimated cost of \$836,160. In addition to the high cost the logistics of delivering vegetative waste to the Britton Industries' site in Vero Beach for processing and disposal makes this alternative impractical. A cost comparison is attached.

Solid Waste has advised that for the time being they are able to fulfill these services through a current contract with Consolidated Resource Recovery (CRR), which is utilized to process vegetative waste brought to the Central Disposal Facility in addition to processing waste at the Mockingbird Mulching Facility and transporting the mulch to the Central Disposal Facility for use as part of the Class I landfill daily cover material. The current contract term with Consolidated Resource Recovery expires on November 30, 2022 with the option of two additional one-year extensions. The estimated cost of utilizing the CRR contract for this purpose (south County vegetative waste) is \$223,275. The estimated cost of trucking the material to CRR at the CDF is \$255,645. Thus, the combined estimated total cost of this alternative for disposal of the south County yard waste to \$478,920 thereby saving an estimated \$357,240 as compared to the Britton Services bid price and trucking option. Further, the CRR option at the CDF also eliminates the logistic and operational challenges associated with using the Britton Services bid proposal. Again, see the attached cost comparison.

It was determined use of the sole bidder was not in the best interest of the County, and because the bid price exceeded Board approval threshold of \$100,000, Board approval is sought for the rejection of the sole bid received in accordance with BCC-25: Procurement.

Clerk to the Board Instructions:

None



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May 4, 2022

MEMORANDUM

TO: Tom Mulligan, Solid Waste Management Interim Director

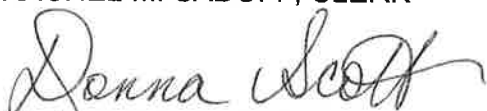
RE: Item F.8., Permission to Reject All Bids Received for B-4-22-69/Mulching and Disposal Services for Yard Trash and Vegetative Waste (Off Site)

The Board of County Commissioners, in regular session on May 3, 2022, approved the rejection of the bid received from sole bidder, Britton Industries, for B-4-22-69/Mulching and Disposal Services for Yard Trash and Vegetative Waste (Off Site).

Your continued cooperation is always appreciated.

Sincerely,

BOARD OF COUNTY COMMISSIONERS
RACHEL M. SADOFF, CLERK

for 
Kimberly Powell, Clerk to the Board

/tr

cc: Finance
Budget



BID TABULATION SHEET NAMES ONLY

Bid Title: Bid No: OPENING DATE & TIME: POSTING TIME/DATE:	Mulching & Disposal Services for Yard Trash & Vegetative Waste (Off Site) B-4-22-69 March 24, @ 3:00 PM March 29, 2022	POSTED BY: Isidro Rivera Alicea
VENDOR	VENDOR CITY/STATE	*BIDS ARE CURRENTLY UNDER EVALUATION*
Britton Industries	Vero Beach, FL	A detailed tabulation with intended award to be posted at a later date.

Approval initials *KW*

Sarno Road Landfill Vegetative Waste Processing and Disposal Cost Comparison

Florida Recyclers (did not extend contract or submit bid)

Tons Vegetative Waste	Processing Cost Per Ton	Total Processing Cost	Trucking Cost Per Ton	Total Trucking Cost	Total Cost
19,500 \$	16.70 \$	325,650.00	<i>delivered directly to site</i>	- \$	325,650.00

Britton Industries (requires 3rd party trucking to Vero Beach)

Tons Vegetative Waste	Processing Cost Per Ton	Total Processing Cost	Trucking Cost Per Ton	Total Trucking Cost	Total Cost
19,500 \$	14.98 \$	292,110.00 \$	27.90 \$	544,050.00 \$	836,160.00

Consolidated Resource Recovery (trucked from Sarno Road Landfill to Central Disposal Facility)

Tons Vegetative Waste	Processing Cost Per Ton	Total Processing Cost	Trucking Cost Per Ton	Total Trucking Cost	Total Cost
19,500 \$	11.45 \$	223,275.00 \$	13.11 \$	255,645.00 \$	478,920.00