



Agenda Report

2725 Judge Fran Jamieson
Way
Viera, FL 32940

Consent

F.22.

7/7/2020

Subject:

Request for Ratification of an Existing Contract Extension with Advanced Data Processing, Inc, a Subsidiary of Intermedix Corporation to September 30, 2020.

Fiscal Impact:

Estimated \$250,000 in revenue.

Dept/Office:

Brevard County Fire Rescue

Requested Action:

The Fire Rescue Department requests ratification of an existing contract extension with Advanced Data Processing, Inc., a Subsidiary of InterMedix Corporation, for emergency medical services billing and related professional services, to the end of the fiscal year, September 30, 2020, and authorize the County Manager or designee, authority to approve any further contract extensions, as needed, for the continuation of the billing process prior to submission of accounts to the collection agency, and to provide continued access of those records to comply with records retention rules.

Summary Explanation and Background:

On March 3, 2014, the County entered into a billing services agreement, which was extended several times while the new billing and services contractor transitioned into operation January 1, 2020. Starting January 1, 2020, a new Contractor assumed the billing and servicing for all new accounts.

BCFR is requesting ratification of an existing contract extension authorizing Contractor to finish the billing and claims process on clients it serviced on or before December 31, 2019. By the end of the fiscal year, Contractor anticipates that it will have transitioned all billing and claims to the County's collection agency.

Currently, Contractor continues to hold 46,000 active accounts that equates to approximately \$24 million that have yet to fully mature and be passed on to collections or be subject to annual write-offs. These accounts are still active, and are subject to insurance and patient remittance, to which BCFR projects an estimated \$250,000 dollars to be collected by the end of the fiscal year. This revenue will aid in supplementing financial revenue losses due to COVID-19.

Additionally, to comply with public records requirements, the requested extension shall provide full access to Contractor's proprietary software for the term of one (1) year for Fire Rescue and its account representatives to ensure patient/client services are addressed in an expedited manner. The current contract only requires three (3) months of access.

Clerk to the Board Instructions:

Return Extension to Pamela Barrett at BCFR

**BREVARD COUNTY
BOARD OF COUNTY COMMISSIONERS**

CONTRACT REVIEW AND APPROVAL FORM

SECTION I - GENERAL INFORMATION

1. Contractor:		2. Amount:	
3. Fund/Account #:		4. Department Name:	
5. Contract Description:			
6. Contract Monitor:		8. Contract Type:	
7. Dept/Office Director:			
9. Type of Procurement:			

SECTION II - REVIEW AND APPROVAL TO ADVERTISE

APPROVAL

COUNTY OFFICE

YES

NO

SIGNATURE

User Agency

Purchasing

Risk Management

County Attorney

SECTION III - CONTRACTS MANAGEMENT DATABASE CHECKLIST

APPROVAL

COUNTY OFFICE

YES

NO

SIGNATURE

User Agency

Purchasing

Risk Management

County Attorney

SECTION IV - CONTRACTS MANAGEMENT DATABASE CHECKLIST

CM DATABASE REQUIRED FIELDS	Complete ✓
Department Information	
Department	
Program	
Contact Name	
Cost Center, Fund, and G/L Account	
Vendor Information (SAP Vendor #)	
Contract Status, Title, Type, and Amount	
Storage Location (SAP)	
Contract Approval Date, Effective Date, and Expiration Date	
Contract Absolute End Date (No Additional Renewals/Extensions)	
Material Group	
Contract Documents Uploaded in CM database (Contract Form with County Attorney/ Risk Management/ Purchasing Approval; Signed/Executed Contract)	
"Right To Audit" Clause Included in Contract	
Monitored items: Uploaded to database (Insurance, Bonds, etc.)	



July 8, 2020

M E M O R A N D U M

TO: Mark Schollmeyer, Fire Chief Attn: Pamela Barrett

RE: Item F.22., Request for Ratification of an Existing Contract Extension with Advanced Data Processing, Inc., a Subsidiary of Intermedix Corporation to September 30, 2020

The Board of County Commissioners, in regular session on July 7, 2020, approved request ratifying an existing Contract extension with Advanced Data Processing, Inc., a subsidiary of Intermedix Corporation, for emergency medical services billing and related professional services, to the end of the Fiscal Year, September 30, 2020; and authorized the County Manager or designee, authority to approve any further contract extensions, as needed, for the continuation of the billing process prior to submission of accounts to the collection agency, and to provide continued access of those records to comply with records retention rules. Enclosed is the fully-executed Ratification of an Existing Contract Extension.

Your continued cooperation is greatly appreciated.

Sincerely yours,

BOARD OF COUNTY COMMISSIONERS
SCOTT ELLIS, CLERK

Donna Scott
for: Kimberly Powell, Deputy Clerk

/sm

Encl. (1)

cc: County Manager
Finance
Budget

RATIFICATION OF AN EXISTING CONTRACT EXTENSION
FOR EMERGENCY MEDICAL SERVICES
BILLING AND RELATED PROFESSIONAL SERVICES

THIS CONTRACT RATIFICATION is made and entered into this 7th day of July, 2020, by and between the following Parties: **ADVANCED DATA PROCESSING, INC.** a Subsidiary of InterMedix Corporation,(hereinafter **CONTRACTOR**) and the **BOARD OF COUNTY COMMISSIONERS OF BREVARD COUNTY, FLORIDA** (hereinafter **COUNTY**), a political subdivision of the State of Florida.

RECITALS

WHEREAS, the Parties previously entered into a Contract to perform patient billing services and related professional services for Fire Rescue's Emergency Medical Services (EMS) within Brevard County on March 3, 2014, as amended; and

WHEREAS, the Parties desire to ratify the existing extension and extend it to the end of the fiscal year, September 30, 2020, to allow **CONTRACTOR** additional time to bill and process claims for clients who received services from Brevard County Fire Rescue on or before December 31, 2019.

NOW, THEREFORE, the Parties mutually agree as follows:

1. The above recitals are incorporated into this Contract Amendment by this reference.
2. The term of the previous Contract between the Parties is amended to provide ratification of the most recent extension and further extending to a new expiration date of September 30, 2020. This amendment is solely to authorize **CONTRACTOR** to continue to bill and process claims for clients Brevard County Fire Rescue treated and transported prior to December 31, 2019. Funds collected shall be subject to the current 2019 rates.
3. To the extent any of the terms of this Amendment conflict with the terms of the Original Contract, as amended, the terms of this Amendment control. All other Contract terms, as previously amended, remain in full force and effect.
4. At the expiration of this extension, the Parties agree **CONTRACTOR** (a) will send all remaining accounts to the County's collection contractor, (b) cease with all efforts to recover claims, and (c) provide **COUNTY** with continued access to all accounts for one (1) year, after which time the **CONTRACTOR** will transfer to the **COUNTY** all records in a usable format readable on **COUNTY** electronic systems to comply with necessary records retention rules.

5. Each Party warrants that the person signing on its behalf has been fully authorized by all required action to sign on behalf of and to bind that Party to this Contract Amendment.

IN WITNESS WHEREOF, the Parties have executed this Contract Amendment on the date first written above.

ATTEST:

By:

Scott Ellis, Clerk

BREVARD COUNTY BOARD OF COUNTY COMMISSIONERS

By:

Bryan Lober, Chair

(As approved by the Board on July 7, 2020)

Reviewed for legal form and content:

By:

Christine M. Schverak,
Assistant County Attorney

**ADVANCED DATA PROCESSING, INC., A SUBSIDIARY OF
INTERMEDIX CORPORATION, A DELAWARE CORP.**

By:

Printed Name

VIJAY KOTTE

Title

EXP. PHYSICIAN SERVICES



Brevard County Fire Rescue

Timothy J. Mills Fire Rescue Center
1040 S. Florida Avenue
Rockledge, FL 32955
Phone: (321) 633-2056 Fax: (321) 633-2057



#2458

November 21, 2019

R1/Intermedix
Attn: Christen Peffley
401 N. Michigan Avenue
Suite 2700
Chicago, IL 60611

To Whom It May Concern,

Whereas, Brevard County Fire Rescue entered in a service agreement with R1/Intermedix for the purposes of medical billing and claims processing for all medical transports for the 2019 calendar year, Brevard County Fire Rescue hereby authorizes R1/Intermedix to continue to bill and process claims for clients that have been treated and transported by Brevard County Fire Rescue on or prior to December 31, 2019.

Furthermore, Brevard County Fire Rescue authorizes R1/Intermedix to continue to process claims and bill clients on Brevard County Fire Rescue's behalf for the purposes of emergency medical services through June 30, 2020 for services rendered on or before December 31, 2019. Funds collected shall be subject to the current 2019 rates.

Nothing herein shall be considered as an addition, modification or deletion of any existing agreements or procedural processes that have already been defined and agreed upon by both Brevard County Fire Rescue and R1/Intermedix. Should any further assistance be required in regards to this matter, please feel free to contact our Finance Division.

Sincerely,

Dennis Neterer, Deputy Chief