



Agenda Report

2725 Judge Fran Jamieson
Way
Viera, FL 32940

Consent

F.18.

10/26/2021

Subject:

Request for Approval to Award B-4-21-85 / Aquatic Vegetation Management Services

Fiscal Impact:

Intended Award: \$221,454.19

Dept/Office:

Central Services on behalf of Public Works

Requested Action:

It is requested that the Board of County Commissioners:

- Authorize the award of Invitation to Bid B-4-21-85 / Aquatic Vegetation Management Services - Aquatic Weed Control, to the apparent low bidder, Aquatic Vegetation Control, Inc.; and
- Authorize the Central Services Director to execute the Notice of Award

Summary Explanation and Background:

Aquatic vegetation management services have been a Countywide service in existence for over a decade; but recently consolidated for all districts Countywide in 2019. The goal of this service is to establish an on-going program to keep retention pond, ditches, canals, and other waterways free of nuisance underwater, floating, and border vegetation. It has previously been listed annually on the County Manager's Bids/Quotes/Proposals approval list, as the estimated expenditure has not exceeded \$100,000.00 annually.

Previously awarded B-6-19-83 term contract was awarded to Aquatic Vegetation Control, Inc. who was the lowest of three bidders, awarded at an estimated annual expenditure for three districts with existing funding (1, 3 & 4) of \$85,370 in 2019.

During scope development of the 2022 term bid prior to advertisement, the project scope was revised by staff, increasing the expansion of applications, frequencies of applications and complexity of applications. This Invitation to Bid B-4-21-85 was advertised on August 12, 2021 and opened on September 8, 2021.

Aquatic Vegetation's pricing per area remains competitive in market value and the increase from their previous award is due to adding the two districts that were not previously receiving treatment. Staff has confirmed these prices are competitive based on comparative market analysis of similar projects.

BCC-25: Procurement, Section III. Directives, Subsection L, states that the County may negotiate when fewer than two responsive bids are received in response to a competitive solicitation. As such, Public Works and Purchasing staff reviewed the bid received for market competency and met with the vendor to discuss pricing. After discussion with Aquatic Vegetation Control, Inc., staff is satisfied that pricing remains competitive given

the complex nature of the work. Aquatic Vegetation Control, Inc. has extensive knowledge of the complexity, machinery requirements, and time expenditures per application in calculating their pricing.

Due to the fact that this award recommendation exceeds its original County Manager approval estimate of \$80,000 for Fiscal Year 2022, and rises to Board approval of over \$100,000, staff is seeking Board approval for award at the bid price of \$221,454.19 annually for all districts, to Aquatic Vegetation Control, Inc. Public Works has the funding available to pay the awarded amount.

This award will be for a single year term with a single year renewal option.

Clerk to the Board Instructions:

None



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October 27, 2021

MEMORANDUM

TO: Steve Darling, Central Services Director

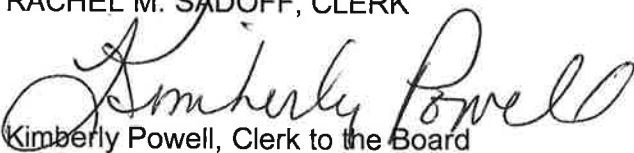
RE: Item F.18., Request for Approval to Award B-4-21-85/Aquatic Vegetation Management Services

The Board of County Commissioners, in regular session on October 26, 2021, authorized the award of invitation to bid B-4-21-85/Aquatic Vegetation Management Services-Aquatic Weed Control, to the apparent low bidder, Aquatic Vegetation Control, Inc.; and authorized the Central Services Director to execute the Notice of Award.

Your continued cooperation is greatly appreciated.

Sincerely,

BOARD OF COUNTY COMMISSIONERS
RACHEL M. SADOFF, CLERK


Kimberly Powell, Clerk to the Board

/ns

cc: Finance
Budget



BID TABULATION SHEET

Bid Title: Aquatic Vegetation Management Services - Aquatic Weed Control			
Bid No: B-4-21-85			
OPENING DATE & TIME: September 8, @ 2:00 PM			
POSTING TIME/DATE: October 6, 2021			
VENDOR		VENDOR CITY/STATE	BID PRICE
Aquatic Vegetation Control, Inc		Riviera Beach, FL	All Districts / \$221,454.19
Solitude Lake Management, LLC		Pompano Beach, FL	Statement of No Bid

Intended Award: Aquatic Vegetation Control, Inc
Award Recommendation will be brought before the Brevard Board of County Commissioners at the October 26, 2021 public meeting.

Bid tabulations with award recommendations are posted to VendorLink at www.myvendorlink.com or DemandStar at www.demandstar.com. Brevard County encourages prompt and fair handling of all complaints and disputes with the business community. Filing of any disputes and appeals shall be in accordance with procedures specified in bid documents.

Approval initials