



Agenda Report

2725 Judge Fran Jamieson
Way
Viera, FL 32940

Consent

F.32.

7/6/2021

Subject:

Permission to Reject All Bids Received in Response to B-6-21-64 / Front End Wheel Loader

Fiscal Impact:

Savings of \$19,450.00

Dept/Office:

Central Services / Solid Waste

Requested Action:

It is requested that the Board of County Commissioners authorize Purchasing Services to reject all bids submitted for B-6-21-64 / Front End Wheel Loader and authorize staff to purchasing equipment utilizing the Florida Sheriff's Association (FSA) Bid FSA-20-EQU-180.0.

Summary Explanation and Background:

On May 6, 2021, Purchasing Services advertised an Invitation to Bid B-6-21-64 / Front End Wheel Loader to purchase one (1) Front End Wheel Loader, as approved for advertisement by the Board of County Commissioners in Solid Waste's Capital Outlay approved for Fiscal Year 2021. Five submissions were received with the lowest pricing by National Equipment Dealers, LLC dba Earthmovers Construction Equipment. Bids received were as follows:

- National Equipment Dealers, LLC dba Earthmovers Construction Equipment: \$288,259.00
- Alta Equipment:
\$368,125.00
- Great Southern Equipment, Inc.:
\$389,005.00
- Dobbs Equipment:
\$389,190.80
- Ring Power:
\$408,453.00

National Equipment Dealers, LLC holds exclusive pricing through the Florida Sheriff's Association (FSA) that cannot be offered outside of FSA usage. Therefore, their response to this ITB was higher than other pricing available under the competitive group advantage of the FSA pricing. Pricing with National Equipment Dealers via the FSA Contract is \$268,809.00. The difference between their response to this ITB and the FSA pricing is \$19,450.00.

Based upon the higher priced bid from National Equipment Dealers, LLC for the same equipment, proceeding

with award would not be in the County's best interest. It is therefore requested that the Board of County Commissioners reject all bids and authorize staff to utilize the FSA contract for the purchase of the Front End Wheel Loader.

Clerk to the Board Instructions:

None



Kimberly Powell, Clerk to the Board, 400 South Street • P.O. Box 999, Titusville, Florida 32781-0999

Telephone: (321) 637-2001
Fax: (321) 264-6972
Kimberly.Powell@brevardclerk.us

July 7, 2021

M E M O R A N D U M

TO: Steven Darling, Central Services Director

RE: Item F.32., Permission to Reject All Bids Received in Response to B-6-21-64 / Front End Wheel Loader

The Board of County Commissioners, in regular session on July 6, 2021, authorized Purchasing Services to reject all bids submitted for B-6-21-64; and authorized you to purchase equipment utilizing the Florida Sheriff's Association (FSA) Bid FSA-20-EQU-180.0.

Your continued cooperation is always appreciated.

Sincerely,

BOARD OF COUNTY COMMISSIONERS
RACHEL M. SADOFF, CLERK

Kimberly Powell
Kimberly Powell, Clerk to the Board

/cld

cc: Purchasing
Solid Waste
Budget
Finance

LID WASTE MANAGEMENT DEPARTMENT
CAL YEAR 2020-2021 CAPITAL OUTLAY SUMMARY

Item Name	Description	Quantity	Unit Cost	Funding Source	Total Cost Category	Fund	Fund Center/Cam New OR	Prop. #	Age	Justification
001	Truck, Fuel	1	\$365,000	Assessments	\$365,000 Truck		4011 352130/5640000 Replacement	341-0378		10 Beyond economical repair.
	Trailer, Mounted Generator	1	\$27,851	Assessments	\$27,851 Trailer		4011 352130/5640000 Replacement	343-0569		20 Beyond economical repair
	Vacuum, Allianz	1	\$45,088	Assessments	\$45,088 Heavy Eq		4011 352130/5640000 Replacement	343-1982		13 Beyond economical repair.
	Dozer, D7R Caterpillar	1	\$775,499	Assessments	\$775,499 Heavy Eq		4011 352130/5640000 Replacement	405-0046		4 Beyond economical repair.
	Compactor	1	\$1,023,199	Assessments	\$1,023,199 Heavy Eq		4011 352130/5640000 Replacement	408-0048		3 Beyond economical repair.
	Loader, 644K	1	\$431,066	Assessments	\$431,066 Heavy Eq		4011 352130/5640000 Replacement	410-0139		6 Beyond economical repair.
	Truck, Dump, JD 370E	3	\$700,000	Assessments	\$2,100,000 Heavy Eq		4011 352130/5640000 Replacement	429-0216, 429-0224, 429-025	6, 5.5	Beyond economical repair.
	Mower, 4493 Bad Boy	1	\$10,130	Assessments	\$10,130 Equipment		4011 352130/5640000 Replacement	604-1030		7 Beyond economical repair.
	Wastequip Roll-off Container	1	\$5,758	Assessments	\$5,758 Other		4011 352130/5640000 Replacement	607-0251		28 Beyond economical repair
	Desktop Computer							184152000;		
								185046000;		
								185287000;		
								185290000;		
								185291000;		
								185288000;		
								185292000;		
								185699000;		
								186084000;		
								186087000		
		10	\$1,600	Assessments	\$16,000 Computer		4010 352000/5640000 Replacement			Machines are obsolete and will not run newer software required by department.
	Server	1	\$9,500	Assessments	\$9,500 Computer		4010 352000/5640000 Replacement	183316HP		Current server is having maintenance issues and is required to backup main Solid Waste systems.
	Printer, Network	1	\$2,950	Assessments	\$2,950 Computer		4010 352000/5640000 Replacement	026-829343		Printer is obsolete and has maintenance issues.
	Pressure Washer	1	\$1,300	Assessments	\$1,300 Equipment		4010 351010/5640000 New			
	Table, Exterior 10'	1	\$2,000	Assessments	\$2,000 Other		4010 351010/5640000 New			
	Pressure Washer	1	\$1,300	Assessments	\$1,300 Equipment		4010 352010/5640000 New			
	Landfill, GPS	4	\$11,750	Assessments	\$47,000 Other		4010 352010/5640000 New			
	Air Compressor	1	\$3,200	Assessments	\$3,200 Equipment		4010 352030/5640000 New			
	Fluid Exchange Tank	1	\$2,100	Assessments	\$2,100 Other		4010 352090/5640000 New			
	Bottle Jacks	2	\$1,950	Assessments	\$3,900 Equipment		4010 352090/5640000 New			
	JPRO Diagnostic Tool	1	\$7,000	Assessments	\$7,000 Equipment		4010 352090/5640000 New			
	3/4 Drive Socket Set	1	\$1,600	Assessments	\$1,600 Equipment		4010 352090/5640000 New			
					\$0					
					\$0					
					\$4,881,381					

J Funded For Program

**BID #B-6-21-64/FRONT END WHEEL LOADER
COMPARISON**

National Equipment Dealers LLC dba Earthmovers Construction Equipment	Alta Equipment	Great Southern Equipment, Inc.	Dobbs Equipment	Ring Power
\$242,738 Hyundai HL960A HDXT \$ 34,427 TMR \$277,165 TOTAL Option: \$11,094 JRB Root Rake TOTAL w/Root Rake: \$288,259	\$309,000 Volvo L110H \$ 49,000 TMR \$358,000 TOTAL Option: \$10,125 JRB Root Rake TOTAL w/Root Rake: \$368,125	\$335,252 Hitachi ZW250 \$ 44,030 TMR \$379,282 TOTAL Option: \$9,723 JRB Root Rake TOTAL w/Root Rake: \$389,005	\$312,315.80 Deere 644P \$ 67,150 TMR \$379,465.80 TOTAL Option: \$9,725 JRB Root Rake TOTAL w/Root Rake: \$389,190.80	\$343,279 CAT 950M \$ 65,174 TMR \$408,453 TOTAL Option: \$8,715 JRB Root Rake TOTAL w/Root Rake: \$417,168

DEPARTMENT QUOTES OFF AVAILABLE GOVERNMENT CONTRACTS

National Equipment Dealers LLC	Alta Equipment	Linder Industrial Machinery Company	Dobbs Equipment	Ring Power
\$ 225,637 Hyundai L960AHDXT \$ 10,596 Warranty \$ 22,286 TMR \$258,519 TOTAL Option: \$10,290 JRB Root Rake TOTAL w/Root Rake: \$268,809 Pricing per FL Sheriffs Assoc Bid FSA20-EQU18.0	\$277,546 Volvo L110H \$ 16,600 Warranty \$ 48,400 TMR \$342,546 TOTAL Option: \$8,500 JRB Root Rake TOTAL w/Root Rake: \$351,046 Pricing per FL Sheriffs Assoc Bid FSA20- EQU18.0	\$303,563.57 Komatsu WA380-8 \$ 13,000 Warranty \$ 66,675 TMR \$383,238.57 TOTAL Option: \$9,200 JRB Root Rake TOTAL w/Root Rake: \$392,438.57 Pricing per Sourcewell Contract #032119-KOM	\$298,070.06 Deere 644L \$ 15,325 Warranty \$ 75,000 TMR \$388,395.06 TOTAL Option: \$8,725 JRB Root Rake TOTAL w/Root Rake: \$397,120.06 Pricing per FL Sheriffs Assoc Bid FSA20- EQU18.0	\$323,792 CAT 950M \$ 19,200 Warranty \$ 65,173.58 TMR \$408,165.58 TOTAL Option: \$8,715 JRB Root Rake TOTAL w/Root Rake: \$416,880.58 Pricing per FL Sheriffs Assoc Bid FSA20-EQU18.0

FRONT END WHEEL LOADER**B-6-21-64****PRICE SHEET**

Bid price to provide all labor, materials, equipment, transportation and other facilities as necessary and/or required to execute all of the work described by the bidding documents for price of:

Item Description	Unit Price
1. Front end wheel loader per the attached specifications with 5 years/7,500 service meter hours extended warranty, whichever occurs first from date of acceptance of the machine Make/Model: Hyundai HL960A HDXT _____ Delivery: _____ 180 _____ days, ARO	\$ \$ 242,738.00
2. TMR Services: Guaranteed maximum total cost to Brevard County for all services (excluding daily PM) and all repairs, scheduled and unscheduled, for 5 years/7,500 service meter hours (whichever occurs first from date of acceptance of the dozer), as per specifications and special provisions. List the name and address of the authorized service dealer that will be providing TMR services and warranty repairs: _____ Earthmovers Construction Equipment _____ 2325 Clark St _____ Apopka, Florida 32703	\$ \$ 34,427.00
TOTAL PRICE	\$ 277,165.00
Option Item: 9' Root Rake	\$ 11,094.00

ACH PAYMENTS

Does your company accept ACH Payment Method? X Yes / No

PROMPT PAYMENT DISCOUNT

Brevard County shall remit payment in accordance with the Florida Prompt Payment Act, Florida Statutes section 218.70. Contractors may offer cash discounts for prompt payment but they will not be considered in determination of award. If a Contractor offers a discount, it is understood that the discount time will be from the date of satisfactory delivery, at the place of acceptance, and receipt of correct invoice, at the office specified, whichever occurs last.

* If Prompt Payment Discount is offered, please state discount and terms:

ADDENDUM ACKNOWLEDGMENT

Contractor acknowledges receipt of amendments by indicating amendment number and date of issue.

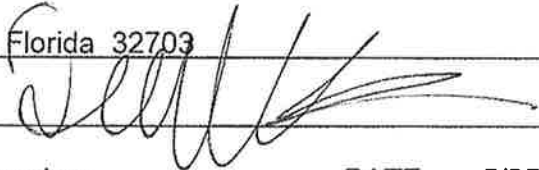
Add. No. 1 Dated May 14, 2021 // Add. No. 2 Dated May 19, 2021

Add. No. 3 Dated May 20, 2021 // Add. No. _____ Dated _____

I hereby acknowledge that I have read, understand, and agree to all terms, conditions, insurance, scope of work, specifications and pricing for B-6-21-64 Front End Wheel Loader.

COMPANY NAME National Equipment Dealers, LLC dba Earthmovers Construction Equipment

ADDRESS 2325 Clark St Apopka, Florida 32703

AUTHORIZED SIGNATURE 

PRINTED SIGNATURE Don Baumgardner DATE 5/25/2021

TELEPHONE # 772-224-5272 FAX # _____

EMAIL dbaumgardner@nedealers.com